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TV DIRECT PUBLIC COMPANY LIMITED

CONSOLIDATED FINANCIAL STATEMENTS

AND SEPARATE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2018

### INDEPENDENT AUDITOR'S REPORT

To The Shareholders and Board of Directors of TV Direct Public Company Limited

### **Opinion**

I have audited the consolidated financial statements of TV Direct Public Company Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2018, and the consolidated statement of comprehensive income, consolidated statement of changes in shareholders' equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies. I have audited the separate financial statements of TV Direct Public Company Limited (the Company), which comprise the statement of financial position as at December 31, 2018, and the statement of comprehensive income, statement of changes in shareholders' equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying financial statements present fairly, in all material respects, the consolidated financial position of TV Direct Public Company Limited and its subsidiaries as at December 31, 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended and the separate financial position of TV Direct Public Company Limited as at December 31, 2018, and its financial performance and its cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

# **Basis for Opinion**

I conducted my audit in accordance with Thai Standards on Auditing. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements paragraph of my report. I am independent of the Company in accordance with the Federation of Accounting Professions Code of Ethics for Professional Accountants together with the ethical requirements that are relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in my audit of the consolidated financial statements and separate financial statements of the current period. These matters were addressed in the context of my audit of the consolidated financial statements and separate financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.

### Revenue from sales of goods and services

The Company operates its business from sales of goods and services through its diversified marketing channels. The Company's main income is from sales of goods and the income will be recognized when the ownership is delivered in the goods or the risk is transferred to the customers. The income is a significant measure of the Company's ability to operate. It will have an impact on the Company's profit due to the increase or decrease in income as the income is the main business transaction of the Company and has the amount that is significant to the Company.

I have examined the revenue recognition of the Company by

- Assessing and testing the Company's IT system and its internal controls with respect to the revenue cycle by making enquiry of responsible executives, gaining an understanding of the controls and selecting representative samples to test the operation of the designed controls, and with special consideration given to expanding the scope of the testing of the internal controls which respond to the above risks.
- Applying a sampling method to select sales transactions to assess whether revenue recognition was consistent with the conditions and incoterms, and whether it was in compliance with the Company's policy.
- On a sampling basis, examining supporting documents for actual sales transactions occurring during the year and near the end of the accounting period.
  - Reviewing credit notes that the Company issued after the period-end.
- Performing analytical procedures on revenue account data to detect possible irregularities in sales transactions throughout the period, particularly for accounting entries made through journal vouchers.

### Valuation of investments in subsidiaries

Refer to note 2.4 (Accounting policies) and note 14 (Investments in subsidiaries)

Investments in 2 subsidiaries in the separate financial statements, Last Mile Direct Co., Ltd. and TVD Broker Co., Ltd., which still had accumulated loss as at December 31, 2018, the management considered to be unnecessary to reccord the allowance for impairment because the operations of such subsidiaries were temporary losses.

I focused on this area because the valuation model was subjective and it involved judgements by management in relation to the business plan and operating cash flows in the future.

I evaluated the management's assessment of the valuation of investments in subsidiaries by understanding and inquiring management's business plan and estimation of future operating cash flows, as follows:

For Last Mile Direct Co., Ltd., since 2017, this subsidiary has adjusted its business plan in providing driving growth and rendering more effective delivery service for products and parcels. Management provided a business plan with an estimate of cash flows received of the year 2019 and expects that the Company will have profits from the operation.

For TVD Broker Co., Ltd., this subsidiary is currently in the initial start-up of business. However, the management provided business plan and operating cash flows for year 2019 and expects to receive the profits from the operation.

I compared future business plan with the past information, economic condition and trend of business in the same industry to the assessment for allowance for impairment in investment in subsidiaries in the separate financial statements.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and my auditor's report thereon. The annual report is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I will not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated.

When I read the annual report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance in order for those charged with governance to correct the misstatement.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements and separate financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and separate financial statements, management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the consolidated financial statements and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and separate financial statements.

As part of an audit in accordance with Standards on Auditing, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the consolidated financial statements and separate financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and separate financial statements, including the disclosures, and whether the consolidated financial statements and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

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Obtain sufficient appropriate audit evidence regarding the financial information of the

entities or business activities within the Group to express an opinion on the consolidated financial statements.

I am responsible for the direction, supervision and performance of the group audit. I remain solely

responsible for my audit opinion.

I communicated with those charged with governance regarding, among other matters, the

planned scope and timing of the audit and significant audit findings, including any significant deficiencies in

the internal control system that I have identified during my audit.

I also provide those charged with governance with a statement that we have complied with

relevant ethical requirements regarding independence, and to communicate with them all relationships and

other matters that may reasonably be thought to bear on my independence, and where applicable, related

safeguards.

From the matters communicated with those charged with governance, I determine those

matters that were of most significance in the audit of the consolidated financial statements and separate

financial statements of the current period and are therefore the key audit matters. I describe these matters in

my auditor's report unless law or regulation precludes public disclosure about the matter or when, in

extremely rare circumstances, I determine that a matter should not be communicated in my report because

the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits

of such communication.

The engagement partner responsible for the audit resulting in this independent auditor's

report is Mr. Peradate Pongsathiansak.

(Mr. Peradate Pongsathiansak)

Certified Public Accountant

Registration No. 4752

Dharmniti Auditing Company Limited

Bangkok, Thailand

February 26, 2019

# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2018

## **ASSETS**

Baht Consolidated financial statements Separate financial statements 2018 2017 2018 2017 Notes Current assets 7 Cash and cash equivalents 220,164,485 142,281,144 117,251,813 213,945,569 Available-for-sale investments 8 101,613,187 140,502,525 Trade and other accounts receivable 9 182,454,336 135,197,288 141,133,694 107,635,326 Short-term loan to a subsidiary 37 d) 5,800,000 4,800,000 Short-term loan to associate 37 e) 4,750,000 14,500,000 4,750,000 14,500,000 Inventories 10 314,405,018 326,779,364 280,683,947 322,278,484 1,735,933 3,407,751 1,735,933 3,407,751 Deposits for goods purchases Other current assets 407,469 91,069 397,539 91,069 825,530,428 834,423,566 576,782,257 569,964,443 Total current assets Non-current assets Restricted deposits at financial institutions 12 44,230,000 44,080,000 40,530,000 40,530,000 40,040,416 33,806,555 6,375,152 5,028,891 Income tax refundable Investment in associate 13 9,828,269 10,000,000 10,000,000 10,000,000 Investments in subsidiaries 14 361,978,778 361,978,778 Investment properties 15 3,222,086 5,142,285 Property, plant and equipment 16 393,444,254 415,176,636 224,643,134 236,409,770 Intangible assets 65,942,548 62,178,080 42,304,234 35,216,268 17 18 39,273,633 58,357,175 14,445,970 30,879,719 Deferred tax assets Other non-current assets 19 35,443,288 40,295,102 31,650,060 34,287,685 628,202,408 663,893,548 735,149,414 759,473,396 Total non-current assets 1,498,317,114 Total assets 1,453,732,836 1,311,931,671 1,329,437,839

# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION (CONT.) AS AT DECEMBER 31, 2018

# **LIABILITIES AND SHAREHOLDERS' EQUITY**

Baht

		Dalit				
		Consolidated finar	ncial statements	Separate finance	ial statements	
	Notes	2018	2017	2018	2017	
Current liabilities	'					
Bank overdrafts and short-term loan from						
financial institutions	20	165,728,825	259,247,607	155,718,585	259,247,607	
Trade and other accounts payable	21	461,824,321	423,570,763	303,713,618	233,496,268	
Short-term loan from a subsidiary	37 f)	-	-	15,000,000	15,000,000	
Current portions of						
- Long-term loan from financial institutions	22	6,940,906	11,988,287	6,940,906	11,988,287	
- Liabilities under financial lease and hire-purchase						
agreement	23	251,149	260,967	-	-	
Provision for repayment to insurance companies		14,889,659	15,855,417	-	-	
Value added tax	11	10,756,928	11,651,338	5,735,848	5,195,063	
Other current liabilities	24	8,160,960	6,034,849	6,082,656	4,003,909	
Total current liabilities		668,552,748	728,609,228	493,191,613	528,931,134	
Non-current liabilities	·	_		_		
Long-term loan from financial institutions	22	9,096,347	24,335,469	9,096,347	24,335,469	
Liabilities under financial lease and hire-purchase agreement	23	-	135,771	-	-	
Employee benefit obligations	25	20,504,295	17,095,448	15,003,767	11,178,802	
Other non-current liabilities		4,612,943	3,173,524	10,000	10,000	
Total non-current liabilities	· ·	34,213,585	44,740,212	24,110,114	35,524,271	
Total liabilities	'	702,766,333	773,349,440	517,301,727	564,455,405	
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# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION (CONT.) AS AT DECEMBER 31, 2018

# **LIABILITIES AND SHAREHOLDERS' EQUITY (CONT.)**

Consolidated financial statements Separate financial statements 2018 2017 2018 2017 Notes Shareholders' Equity Share capital 27 Authorised share capital 812,866,688 ordinary shares of Baht 0.50 each 406,433,344 406,433,344 682,500,070 ordinary shares of Baht 0.50 each 341,250,035 341,250,035 Issued and fully paid-up share capital 650,315,265 ordinary shares of Baht 0.50 each 325,157,633 325,157,633 650,293,350 ordinary shares of Baht 0.50 each 325,146,675 325,146,675 Share premium account on issue of share 27 393,007,034 422,995,715 393,007,034 422,995,715 Retained earnings (deficits) Appropriated - Legal reserve 29 1,896,054 3,802,569 1,896,054 3,802,569 Unappropriated (149, 420, 509) (206, 376, 601) 27,729,540 (33,802,208) Other components of equity Gain on land revaluation, net 46,839,683 46,839,683 46,839,683 46,839,683 Gain on measurement of available-for-sale investments, net 1,054,216 400,201 Surplus on change in investment proportion in subsidiaries, net 978,802 978,802 Total attributable to the parent company's shareholders 619,512,913 593,787,044 794,629,944 764,982,434 Non-controlling interests 131,180,630 30 131,453,590 Total shareholders' equity 750,966,503 724,967,674 794,629,944 764,982,434 1,453,732,836 1,498,317,114 1,311,931,671 1,329,437,839 Total liabilities and shareholders' equity

# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2018

Baht

Post				Ва	aht	
Revenues from sales and services         3,980,733,255         3,107,694,95         2,153,935,772         Cost of goods sold and services         (2,269,377,077)         (1,929,786,600)         (1,851,412)         (1,107,267)         2,101,09,617         Cost of goods sold and services         (3,113,561,78)         (1,929,786,600)         (1,938,738,250)         3,98,288,80         (1,913,727,35)         3,676,946,350         10,103,103,103         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,101,003         2,102,003         2,101,003         2,101,003         2,102,003         2,102,003         2,103,003         2,1			Consolidated fin	ancial statements	Separate finance	cial statements
Consignosis soli and services         (2,69,377,07)         (1,92,786,06)         (1,93,154)         (2,10,10,10)           Gross profit         1,611,56,174         (3,00,82,889)         19,137,255         396,826,355           Other incore         1,623,866,783         (3,97,687,60)         2,100,10,100         2,00,10,100		Notes	2018	2017	2018	2017
	Revenues from sales and services		3,980,733,253	3,310,769,495	2,880,887,626	2,153,935,972
Other income         31         12,510,000         16,285,897         59,181,893         76,794,697           Profit before expenses         1,623,386,783         1,397,268,786         1,255,54,628         1,036,01,052           Selling expenses         (1,207,385,362)         1,091,314,0700         (968,553,497)         (343,607,332)           Other expenses         3,235,786,671         354,442,395         (198,251,320)         (303,600)           Profit from losing control in subsidiaries         2         2,093,317         2         -           Other gain (loss)         3         6,6841,515         (11,330,764)         (70,22,672)         (10,645,614)           Shareof profit (loss) of associate         4         (17,713)         -         -         -           Profit (loss) before income tax         88,484,346         (63,820,662)         78,575,101         (47,586,611)           Income tax income (expense)         3         67,797,611         55,579,557         62,141,352         (35,407,836)           Other comprehensive income         1         837,577         387,322         52,141,352         35,687,88           Items that will not be reclassified subsequently         1         67,976,11         55,795,579         62,141,352         35,687,38           Item	Cost of goods sold and services		(2,369,377,079)	(1,929,786,606)	(1,689,514,891)	(1,217,109,617)
Profit before expenses   1,623,866,783   1,397,268,786   1,250,554,628   1,013,621,052     Selling expenses   1,207,385,362   1,093,140,700   968,853,947   842,816,251)     Administrative expenses   3,347   363,442,395   1,982,51,320   203,600,532     Colher expenses   3,3747   363,801   37,47   363,801     Profit from losing control in subsidiaries   2,099,317       Colher gain (loss)   2,162,855   3,871,105   2,152,159   3,763,655     Finance costs   33   6,841,515   1,133,0764   7,022,672   1,0645,614     Shareof profit floss) of associate   1,71731       Profit (loss) before income tax   8,848,346   63,820,662   88,575,10   47,568,631     Income tax income (expense)   34   20,250,755   82,41,105   (16,433,749   12,160,795     Profit (loss) for the period   67,797,611   55,579,557   62,141,352   35,407,836     Items that will not be reclassified subsequently to profit or loss	Gross profit		1,611,356,174	1,380,982,889	1,191,372,735	936,826,355
Selling expenses         (1,207,385,362)         (1,093,140,700)         (968,853,94)         (842,816,251)           Administrative expenses         (323,578,667)         (354,442,395)         (198,251,202)         (203,000,352)           Other expenses         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (363,801)         (3,747)         (373,665)         (3,741,005)         (3,742,007)         (3,746,665)         (3,741,005)         (3,747)         (3,741,005)         (3,747)         (3	Other income	31	12,510,609	16,285,897	59,181,893	76,794,697
Administrative expenses         (323,578,667)         (354,442,395)         (198,251,320)         (203,600,352)           Other expenses         (3,747)         (363,801)         (3,747)         (363,801)           Profit from losing control in subsidiaries         -         2,099,317         -         -           Other gain (loss)         33         (6,841,515)         (11,330,764)         (7,022,672)         (10,645,614)           Shareof profit (loss) of associate         (171,731)         -         -         -         -           Profit (loss) before income tax         88,048,346         (63,820,662)         78,575,101         (47,568,631)           Income tax income (expense)         34         (20,250,735)         82,41,105         (16,433,749)         12,160,795           Profit (loss) for the period         67,976,611         (55,579,557)         62,141,352         (35,407,836)           Other comprehensive income         1         1,855,161         -         1,568,738           Items that will not be reclassified subsequently to profit or loss         -         -         1,568,738           Items that will be reclassified subsequently to profit or loss         837,577         387,323         -         -         -           - profit (loss) on measurement of available-for-sale investmen	Profit before expenses		1,623,866,783	1,397,268,786	1,250,554,628	1,013,621,052
Other expenses         (3,747)         (363,801)         (3,747)         (363,801)           Profit from losing control in subsidiaries         2,059,317         -         -           Other gain (loss)         2,162,885         (3,871,105)         2,152,159         (3,763,656)           Finance costs         33         (6,841,515)         (11,330,764)         (7,022,672)         (10,645,614)           Shareof profit (loss) of associate         (171,731)         -         -         -         -           Profit (loss) before income tax         88,048,346         (63,820,662)         78,575,101         (47,568,631)           Income tax income (expense)         34         (20,250,735)         8,241,105         (16,433,749)         12,160,795           Profit (loss) for the period         67,797,611         (55,579,557)         62,141,352         (35,407,836)           Other comprehensive income         Items that will not be reclassified subsequently to profit or loss         -	Selling expenses		(1,207,385,362)	(1,093,140,700)	(968,853,947)	(842,816,251)
Profit from losing control in subsidiaries Other gain (loss) Cither ga	Administrative expenses		(323,578,667)	(354,442,395)	(198,251,320)	(203,600,352)
Other gain (loss)	Other expenses		(3,747)	(363,801)	(3,747)	(363,801)
Finance costs 33 (6,841,515) (11,330,764) (7,022,672) (10,645,614) Shareof profit (loss) of associate (171,731)	Profit from losing control in subsidiaries		-	2,059,317	-	-
Shareof profit (loss) of associate	Other gain (loss)		2,162,585	(3,871,105)	2,152,159	(3,763,665)
Profit (loss) before income tax   88,048,346   (63,820,662)   78,575,101   (47,568,631)     Income tax income (expense)   34   (20,250,735)   8,241,105   (16,433,749)   12,160,795     Profit (loss) for the period   67,797,611   (55,579,557)   62,141,352   (35,407,836)     Other comprehensive income     Items that will not be reclassified subsequently     to profit or loss   - actual gain (loss) on defined employee benefit plans - net of tax   25   - 1,855,161   - 1,568,738     Items that will be reclassified subsequently     to profit or loss   - profit (loss) on measurement of available-for-sale investments   837,577   387,323   -   -     Total other comprehensive income - net of tax   670,062   2,165,019   -   1,568,738     Total comprehensive income (loss) for the year   68,467,673   (53,414,538)   62,141,352   (33,839,098)     Profit (loss) attributable to:     Shareholders of the parent company   57,565,696   (65,856,874)   62,141,352   (35,407,836)     Total other comprehensive income (loss) attributable to:     Shareholders of the parent company   58,219,711   (63,792,678)   62,141,352   (33,839,098)     Total other comprehensive income (loss) attributable to:     Shareholders of the parent company   58,219,711   (63,792,678)   62,141,352   (33,839,098)     Total other comprehensive income (loss) attributable to:     Shareholders of the parent company   58,219,711   (63,792,678)   62,141,352   (33,839,098)     Total other comprehensive income (loss) attributable to:     Shareholders of the parent company   58,219,711   (63,792,678)   62,141,352   (33,839,098)     Shareholders of the parent company   58,219,711   (63,792,678)   62,141,352   (33,839,098)     Shareholders of the parent company   35   (68,467,673   (53,414,538)   62,141,352   (33,839,098)     Shareholders of the parent company   35   (68,467,673   (53,414,538)   62,141,352   (33,839,098)     Shareholders of the parent company   35   (68,467,673   (53,414,538)   (62,141,352   (33,839,098)     Shareholders of the parent company   35   (68,46	Finance costs	33	(6,841,515)	(11,330,764)	(7,022,672)	(10,645,614)
Income tax income (expense)	Shareof profit (loss) of associate		(171,731)			
Profit (loss) for the period 67,797,611 (55,579,557) 62,141,352 (35,407,836) Other comprehensive income Items that will not be reclassified subsequently to profit or loss - actual gain (loss) on defined employee benefit plans - net of tax 25 - 1,855,161 - 1,568,738 Items that will be reclassified subsequently to profit or loss - profit (loss) on measurement of available-for-sale investments - changes in deferred tax liabilities	Profit (loss) before income tax		88,048,346	(63,820,662)	78,575,101	(47,568,631)
Other comprehensive income   Items that will not be reclassified subsequently to profit or loss   - actual gain (loss) on defined employee benefit plans - net of tax   25   -   1,855,161   -   1,568,738     Items that will be reclassified subsequently to profit or loss   - profit (loss) on measurement of available-for-sale investments   837,577   387,323   -   -   -	Income tax income (expense)	34	(20,250,735)	8,241,105	(16,433,749)	12,160,795
Items that will not be reclassified subsequently to profit or loss	Profit (loss) for the period		67,797,611	(55,579,557)	62,141,352	(35,407,836)
to profit or loss - actual gain (loss) on defined employee benefit plans - net of tax 25	Other comprehensive income					
- actual gain (loss) on defined employee benefit plans - net of tax 25	Items that will not be reclassified subsequently					
Tems that will be reclassified subsequently to profit or loss   - profit (loss) on measurement of available-for-sale investments   837,577   387,323   -   -   -	to profit or loss					
to profit (loss) on measurement of available-for-sale investments - profit (loss) on measurement of available-for-sale investments - changes in deferred tax liabilities loss on measurement of available-for-sale investments  Total other comprehensive income - net of tax  Total comprehensive income (loss) for the year  Total comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other compr	- actual gain (loss) on defined employee benefit plans - net of tax	25	-	1,855,161	-	1,568,738
- profit (loss) on measurement of available-for-sale investments - changes in deferred tax liabilities loss on measurement of available-for-sale investments  Total other comprehensive income - net of tax  Total comprehensive income (loss) for the year  Total comprehensive income (loss) for the year  For fit (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other comprehensive income (loss) attributable to th	Items that will be reclassified subsequently					
- changes in deferred tax liabilities loss on measurement of available-for-sale investments  Total other comprehensive income - net of tax  Total comprehensive income (loss) for the year  Total comprehensive income (loss) for the year  Fofit (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other company  Total other company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other company  Total other company  Total other comprehensive income (loss) attributable to the shareholders of the parent company  Total other company	to profit or loss					
Total other comprehensive income - net of tax   1,568,738   1,56	- profit (loss) on measurement of available-for-sale investments		837,577	387,323	-	-
Total other comprehensive income - net of tax  Total comprehensive income (loss) for the year  Frofit (loss) attributable to:  Shareholders of the parent company  Non-controlling interests  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders	- changes in deferred tax liabilities					
Total comprehensive income (loss) for the year  Profit (loss) attributable to:  Shareholders of the parent company  Non-controlling interests  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Non-controlling interests  Shareholders of the parent company  Non-controlling interests  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Non-controlling interests  Total other company  Shareholders of the parent company  Shareholders of the parent company  Total other company  Shareholders of the parent company  Shareholders of the parent company  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Shareholders of the parent company  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Shareholders of the parent company  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Shareholders of the parent company  Total other company  Total other company  Total other company  Shareholders of the parent company  Total other company	loss on measurement of available-for-sale investments		(167,515)	(77,465)		
Profit (loss) attributable to:  Shareholders of the parent company  57,565,696  (65,856,874)  62,141,352  (35,407,836)  Non-controlling interests  10,231,915  10,277,317   67,797,611  (55,579,557)  62,141,352  (35,407,836)  Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  58,219,711  (63,792,678)  62,141,352  (33,839,098)  Non-controlling interests  10,247,962  10,378,140   68,467,673  (53,414,538)  62,141,352  (33,839,098)  Earnings (loss) per share for profit attributable to the shareholders of the parent company  35  Basic earnings (loss) per share (Baht)  0.08852  (0.10127)  0.09556  (0.05445)	Total other comprehensive income - net of tax		670,062	2,165,019	-	1,568,738
Shareholders of the parent company       57,565,696       (65,856,874)       62,141,352       (35,407,836)         Non-controlling interests       10,231,915       10,277,317       -       -         67,797,611       (55,579,557)       62,141,352       (35,407,836)         Total other comprehensive income (loss) attributable to:         Shareholders of the parent company       58,219,711       (63,792,678)       62,141,352       (33,839,098)         Non-controlling interests       10,247,962       10,378,140       -       -       -         Earnings (loss) per share for profit attributable to the shareholders of the parent company       35       (53,414,538)       62,141,352       (33,839,098)         Basic earnings (loss) per share (Baht)       0.08852       (0.10127)       0.09556       (0.05445)	Total comprehensive income (loss) for the year		68,467,673	(53,414,538)	62,141,352	(33,839,098)
Non-controlling interests	Profit (loss) attributable to:					
Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Non-controlling interests  10,247,962  10,378,140  62,141,352  (33,839,098)  Earnings (loss) per share for profit attributable  to the shareholders of the parent company  35  Basic earnings (loss) per share (Baht)  0.08852  (0.10127)  0.09556  (0.05445)	Shareholders of the parent company		57,565,696	(65,856,874)	62,141,352	(35,407,836)
Total other comprehensive income (loss) attributable to:  Shareholders of the parent company  Non-controlling interests  10,247,962  10,378,140  68,467,673  (53,414,538)  Earnings (loss) per share for profit attributable  to the shareholders of the parent company  35  Basic earnings (loss) per share (Baht)  0.08852  (0.10127)  0.09556  (0.05445)	Non-controlling interests		10,231,915	10,277,317		
Shareholders of the parent company       58,219,711       (63,792,678)       62,141,352       (33,839,098)         Non-controlling interests       10,247,962       10,378,140       -       -         Earnings (loss) per share for profit attributable to the shareholders of the parent company       35         Basic earnings (loss) per share (Baht)       0.08852       (0.10127)       0.09556       (0.05445)			67,797,611	(55,579,557)	62,141,352	(35,407,836)
Non-controlling interests         10,247,962         10,378,140         -         -           68,467,673         (53,414,538)         62,141,352         (33,839,098)           Earnings (loss) per share for profit attributable to the shareholders of the parent company         35           Basic earnings (loss) per share (Baht)         0.08852         (0.10127)         0.09556         (0.05445)	Total other comprehensive income (loss) attributable to:					
Earnings (loss) per share for profit attributable to the shareholders of the parent company         35         62,141,352         (33,839,098)           Basic earnings (loss) per share (Baht)         0.08852         (0.10127)         0.09556         (0.05445)	Shareholders of the parent company		58,219,711	(63,792,678)	62,141,352	(33,839,098)
Earnings (loss) per share for profit attributable to the shareholders of the parent company  Basic earnings (loss) per share (Baht)  35  0.08852 (0.10127) 0.09556 (0.05445)	Non-controlling interests		10,247,962	10,378,140	-	-
to the shareholders of the parent company  35  Basic earnings (loss) per share (Baht)  0.08852 (0.10127) 0.09556 (0.05445)			68,467,673	(53,414,538)	62,141,352	(33,839,098)
Basic earnings (loss) per share (Baht) 0.08852 (0.10127) 0.09556 (0.05445)	Earnings (loss) per share for profit attributable					
	to the shareholders of the parent company	35				
Diluted earnings (loss) per share (Baht) 0.08359 (0.10127) 0.09023 (0.05445)	Basic earnings (loss) per share (Baht)		0.08852	(0.10127)	0.09556	(0.05445)
	Diluted earnings (loss) per share (Baht)		0.08359	(0.10127)	0.09023	(0.05445)

# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2018

Baht

	-	Consolidated financial statements									
	-	Attributable to owners of the parent company									
	-	Other components of equity									
				De	ficits	Other compr	ehensive income	_	•		
		Authorised,				Surplus	Gain on	Surplus on	Total		
		issued and				from land	measurement of	change in	shareholders'	Non-	
		fully paid-up	Share	Appropriated -		revaluation	available-for-sale	investment proportion	equity of the	controlling	
	Note	share capital	premium	legal reserve	Unappropriated	(net)	investments (net)	in subsidiaries	parent company	interests	Total
Beginning balance as at January 1, 2017		325,146,675	422,995,715	3,802,569	(142,374,888)	46,839,683	191,167	978,802	657,579,723	158,386,989	815,966,712
Changes in shareholder's equity for the year 2017											
Non-controlling interests increase (decrease) from	14										
- acquisition of investment in subsidiaries	14	-	-	-	-	-	-	-	-	6,166,125	6,166,125
- loss of control from investment in subsidaries	14	-	-	-	-	-	-	-	-	(4,106,808)	(4,106,808)
- set up new subsidiaries	14	-	-	-	-	-	-	-	-	9,000,000	9,000,000
- Reduction the capital in subsidaries	28	-	-	-	-	-	-	-	-	(35,000,000)	(35,000,000)
Dividends payment	25	-	-	-	-	-	-	-	-	(13,632,536)	(13,632,536)
Actual gain (loss) on defined employee benefit plans		-	-	-	1,855,161	-	-	-	1,855,161	(11,280)	1,843,881
Total comprehensive income (loss) for the year	_	<u>-</u>	-	-	(65,856,874)	-	209,034	-	(65,647,840)	10,378,140	(55,269,700)
Closing balance as at December 31, 2017		325,146,675	422,995,715	3,802,569	(206,376,601)	46,839,683	400,201	978,802	593,787,044	131,180,630	724,967,674
Changes in shareholder's equity for the year 2018											
Transfer of share premium and legal reserve to offset the deficits	27	-	(29,999,639)	(3,802,569)	33,802,208	-	-	-	-	-	-
Increase share capital	27	10,958	10,958	-	-	-	-	-	21,916	-	21,916
Dividends payment	28	-	-	1,896,054	(34,411,812)	-	-	-	(32,515,758)	(9,975,002)	(42,490,760)
Total comprehensive income (loss) for the year	_		-	-	57,565,696	-	654,015	-	58,219,711	10,247,962	68,467,673
Closing balance as at December 31, 2018	=	325,157,633	393,007,034	1,896,054	(149,420,509)	46,839,683	1,054,216	978,802	619,512,913	131,453,590	750,966,503

# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (CONT.) FOR THE YEAR ENDED DECEMBER 31, 2018

Baht

	•	Separate financial statements					
	' <u>-</u>	Authorised,	Share			Other components of equity	Total
		issued and	premium	Retained earning	ngs (Deficits)	Other comprehensive income	
		fully paid-up		Appropriated -	Unappropriated	Surplus from	
	Note	share capital		legal reserve		land revaluation (net)	
Beginning balance as at January 1, 2017		325,146,675	422,995,715	3,802,569	36,890	46,839,683	798,821,532
Changes in shareholders' equity for the year 2017							
Actual gain (loss) on defined employee benefit plans	25	-	-	-	1,568,738	-	1,568,738
Total comprehensive income (loss) for the year	_		-	<u>-</u>	(35,407,836)	-	(35,407,836)
Closing balance as at December 31,2017	•	325,146,675	422,995,715	3,802,569	(33,802,208)	46,839,683	764,982,434
Changes in shareholders' equity for the year 2018							
Transfer of share premium and legal reserve to offset the deficits	27	-	(29,999,639)	(3,802,569)	33,802,208	-	-
Increase share capital	27	10,958	10,958	-	-	-	21,916
Dividend payment	28	-	-	1,896,054	(34,411,812)	-	(32,515,758)
Total comprehensive income (loss) for the year			-	<u>-</u>	62,141,352		62,141,352
Closing balance as at December 31,2018		325,157,633	393,007,034	1,896,054	27,729,540	46,839,683	794,629,944

# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED DECEMBER 31, 2018

Baht Consolidated financial statements Separate financial statements 2018 2017 2018 2017 Cash flows from operating activities: Profit (loss) before income tax 88,048,346 (63,820,662) 78,575,101 (47,568,631) Adjustments: Depreciation - investment properties 2,100,436 2,077,664 33,009,643 62,837,821 69.749.616 43,381,120 - property, plant and equipment 17,661,712 17,462,060 12,463,476 12,559,822 Amortisation charge Loss on impairment of investment (reversal) \_ \_ (4,620,343)Write off doubful debt 29,251,042 4,352,056 29,251,042 4,352,056 Allowance for doubtful accounts (reversal) (19,181,567)10,332,925 (24,359,211)6,415,187 1,325,915 1,325,915 487,235 Loss from physical count of inventory 487,235 Allowance for obsolete and slow moving inventories 341,226 (938,964)341,226 (921,080)(reversal) Allowance for inventory cost in excess of net realisable value (reversal) (66,445)(59,496)(66,445)(59,496)121,261 Provision for goods returned (reversal) 163,695 238,569 238,569 Gain from disposal of held-to-maturity investments (56,535)Gain from disposal of available-for-sale investments (273,085)117,372 Net loss from disposals of property, plant and equipment 188 363,613 188 363,613 Employee benefit obligations 7,030,411 2,812,073 4,318,073 1,172,453 2,059,317 Profit from losing control in subsidiaries Interest income from - financial institution (937,876)(1,243,252)(1,730,571)(589,235)- related parties (716,986)(675,589)Dividend income (22,524,979)(32,317,464)(Gain) loss from exchange rate of borrowings from financial institutions - realized (2,152,159)(3,893,720)(2,152,159)(3,893,720) - unrealized 1,392 1,392 Finance costs - interest from borrowings 6,794,745 15,197,642 7,022,672 14,525,230 25,450 - interest from liabilies under financial lease agreements 46,770 12,712 Share of profit (loss) of associate 171,731 Gain (loss) from operating before the change in working capital 190,040,108 53,492,067 117,695,668 (5,058,505)

# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF CASH FLOWS (CONT.)

# FOR THE YEAR ENDED DECEMBER 31, 2018

	Baht				
	Consolidated final	ncial statements	Separate financia	al statements	
	2018	2017	2018	2017	
Changes in working capital			-	_	
- trade and other accounts receivable	(57,326,523)	(42,141,563)	(38,390,199)	(22,317,039)	
- inventories	10,773,650	154,774,976	39,993,841	142,910,557	
- deposits for goods purchases	1,671,818	7,191,378	1,671,818	7,191,378	
- value added tax	(894,410)	16,516,458	540,785	10,191,827	
- other current assets	(316,400)	30,884	(306,470)	30,884	
- other non-current assets	4,851,814	62,909	2,637,625	3,686,974	
- trade and other accounts payable	38,253,558	17,878,694	70,217,350	1,117,993	
- provision for repayment to insurance companies	(965,758)	6,897,918	-	-	
- other current liabilities	1,962,416	(3,234,812)	1,957,486	(1,399,371)	
- employee benefit obligations - paid	(3,621,564)	(1,878,103)	(3,139,365)	(1,147,362)	
- employee benefit obligations transferred from subsidiaries	-	-	2,646,257	-	
- other non-current liabilities	1,439,419	156,788	<u>-</u>	(3,006,736)	
Cash receipts (payments) from operating activities				_	
before interest income received and income tax paid	185,868,128	209,747,594	195,524,796	132,200,600	
Interest income received	1,960,238	937,876	1,730,571	1,264,824	
Income tax paid	(18,943,721)	(22,902,344)	(1,346,261)	(2,435,416)	
Income tax received	11,375,152	8,061,086	<u> </u>	8,061,086	
Net cash receipts (payments) from operating activities	180,259,797	195,844,212	195,909,106	139,091,094	
Cash flows from operating activities:					
Held-to-maturity investments - payments	-	(48,995,919)	-	-	
- proceeds	-	189,463,453	-	-	
Available-for-sale investments - payments	-	(379,803,209)	-	-	
- proceeds	40,000,000	307,340,756	-	-	
Restricted depodits at financial institution - payments	(150,000)	-	-	-	
Loan to a subsidiary - payments	-	-	(1,000,000)	-	
Loan to associate - payments	-	(18,500,000)	-	(18,500,000)	
- proceeds	9,750,000	4,000,000	9,750,000	4,000,000	
Cash received from decrease in share capital - subsidiary	-	-	-	64,999,985	
Cash paid for purchase of investments in subsidiary	-	-	-	(38,499,200)	
Cash paid for purchase of investment in associate	-	(10,000,000)	-	(10,000,000)	
Cash paid for purchase of - investment properties	-	-	(180,237)	-	
- property, plant and equipment	(42,020,365)	(54,430,840)	(21,243,195)	(21,609,035)	
- intangible assets	(20,511,442)	(10,318,000)	(19,551,442)	(9,494,000)	
Cash received from sale-equipment	-	11,958,014	-	7,535,024	
Cash received from sale - intangible assets	-	271,085	-	271,085	
Cash received from dividend income			22,524,979	32,317,464	
Net cash receipts (payments) from investing activities	(12,931,807)	(9,014,660)	(9,699,895)	11,021,323	

# TV DIRECT PUBLIC COMPANY LIMITED STATEMENT OF CASH FLOWS (CONT.)

# FOR THE YEAR ENDED DECEMBER 31, 2018

	Baht			
•	Consolidated final	ncial statements	Separate financi	al statements
	2018	2017	2018	2017
Cash flows from financing activities:				
Increase (decrease) in bank overdrafts and short-term loans				
from financial institutions	(91,366,623)	(121,641,407)	(101,376,863)	(121,641,407)
Short-term loans from related parties - received	-	-	-	15,000,000
Long-term loans from financial institutions - received	-	32,500,000	-	32,500,000
Long-term loans from financial institutions - repayments	(20,286,503)	(25,370,736)	(20,286,503)	(25,370,736)
Finance costs paid - interest expense	(6,794,745)	(15,197,642)	(7,022,672)	(14,525,230)
Cash payments for liabilities under financial lease agreements				
- principal	(145,589)	(3,414,796)	-	(1,338,149)
- interest expense	(46,770)	(25,450)	-	(12,712)
Cash received from paid-up share capital	21,916	-	21,916	-
Cash paid for dividend payment	(32,515,758)	-	(32,515,758)	-
Cash paid for dividend payment to non-controlling interests	(9,975,002)	(13,632,536)	-	-
Cash received from non-controlling interests to set up new subsidiaries	-	9,000,000	-	
Net cash receipts (payments) from financing activities	(161,109,074)	(137,782,567)	(161,179,880)	(115,388,234)
Net increase (decrease) in cash and cash equivalents	6,218,916	49,046,985	25,029,331	34,724,183
Cash and cash equivalents - beginning balance	213,945,569	164,898,584	117,251,813	82,527,630
Cash and cash equivalents - ending balance	220,164,485	213,945,569	142,281,144	117,251,813
Additional information				
Transfer of employee benefit obligation from related company	-	-	2,646,257	-
Transfer of assets for investment in subsidiaries	-	-	-	5,001,288

35,000,000

Notes to financial statements form an integral part of these statements.

Reduction of capital pending refund to non-controlling interest

#### 1. GENERAL INFORMATION

TV Direct Public Company Limited ("the Company") is incorporated as a limited company in Thailand on April 21, 1999 and subsequently registered to convert to a public company limited on May 4, 2011. As a result, the Company registered to change its name from "TV Direct Company Limited" to "TV Direct Public Company Limited" with the Ministry of Commerce and listed on the Stock Exchange of Thailand on August 23, 2012.

The address of its registered office is at 25 Watcharaphol Road, Tha-Raeng Sub-district, Bang Khen District, Bangkok 10230.

As at December 31, 2018, the Company has 92 distribution centers (As at December 31, 2017 : 85 distribution centers), which are registered with the Ministry of Commerce, in Bangkok and other provinces.

For reporting purposes, the Company and its subsidiaries are referred to as the Group.

The principal business operations of the Group are sales of goods and services through various marketing channels including providing, producing TV programmes and selling of air time for advertising.

These consolidated and separate financial statements have been approved by the Board of Directors on February 26, 2019.

# 2. ACCOUNTING POLICIES

### 2.1 Basis of preparation

The consolidated and separate financial statements have been prepared in accordance with Thai Generally Accepted Accounting Principles under the Accounting Act B.E. 2543, being those Thai Financial Reporting Standards issued under the Accounting Profession Act B.E. 2547.

The consolidated and separate financial statement have been prepared under the historical cost convention except for those as disclosed in the accounting policies below.

The preparation of financial statements in conformity with Thai Generally Accepted Accounting Principles requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated and separate financial statements are disclosed in Note 4.

An English version of consolidated and separate financial statements have been prepared from the statutory financial statements that are in the Thai language. In the event of a conflict or a difference in interpretation between the two languages, the Thai language statutory financial statements shall prevail.

# 2.2 The financial reporting standards are effective in the current year

The Federation of Accounting Professions (FAP) has issued Notifications to mandate the revised accounting standards, financial reporting standards, and interpretations of accounting and financial reporting standards, which are effective for the fiscal year beginning on or after January 1, 2018 are as follows:

TAS 1 (revised 2017)	Presentation of Financial Statements
TAS 2 (revised 2017)	Inventories
TAS 7 (revised 2017)	Statement of Cash Flows
TAS 8 (revised 2017)	Accounting Policies, Changes in Accounting Estimates and Errors
TAS 10 (revised 2017)	Events After the Reporting Period
TAS 11 (revised 2017)	Construction Contracts
TAS 12 (revised 2017)	Income Taxes
TAS 16 (revised 2017)	Property, Plant and Equipment
TAS 17 (revised 2017)	Leases
TAS 18 (revised 2017)	Revenue
TAS 19 (revised 2017)	Employee Benefits
TAS 20 (revised 2017)	Accounting for Government Grants and Disclosure of Government
	Assistance
TAS 21 (revised 2017)	The Effects of Changes in Foreign Exchange Rates
TAS 23 (revised 2017)	Borrowing Costs
TAS 24 (revised 2017)	Related Party Disclosures
TAS 26 (revised 2017)	Accounting and Reporting by Retirement Benefit Plans
TAS 27 (revised 2017)	Separate Financial Statements
TAS 28 (revised 2017)	Investments in Associates and Joint Ventures
TAS 29 (revised 2017)	Financial Reporting in Hyperinflationary Economies
TAS 33 (revised 2017)	Earnings Per Share
TAS 34 (revised 2017)	Interim Financial Reporting
TAS 36 (revised 2017)	Impairment of Assets
TAS 37 (revised 2017)	Provisions, Contingent Liabilities and Contingent Assets
TAS 38 (revised 2017)	Intangible assets
TAS 40 (revised 2017)	Investment Property

TAS 41 (revised 2017)	Agriculture
TFRS 2 (revised 2017)	Share-Based Payment
TFRS 3 (revised 2017)	Business Combinations
TFRS 4 (revised 2017)	Insurance Contracts
TFRS 5 (revised 2017)	Non-current Assets Held for Sale and Discontinued Operations
TFRS 6 (revised 2017)	Exploration for and Evaluation of Mineral Resource
TFRS 8 (revised 2017)	Operating Segments
TFRS 10 (revised 2017)	Consolidated Financial Statements
TFRS 11 (revised 2017)	Joint Arrangements
TFRS 12 (revised 2017)	Disclosure of Interests in Other Entities
TFRS 13 (revised 2017)	Fair Value Measurement
TSIC 10 (revised 2017)	Government Assistance - No Specific Relation to Operating
	Activities
TSIC 15 (revised 2017)	Operating Leases - Incentives
TSIC 25 (revised 2017)	Income Taxes - Changes in the Tax Status of an Entity or its
	Shareholders
TSIC 27 (revised 2017)	Evaluating the Substance of Transactions Involving the Legal
	Form of a Lease
TSIC 29 (revised 2017)	Service Concession Arrangements: Disclosure
TSIC 31 (revised 2017)	Revenue-Barter Transactions Involving Advertising Services
TSIC 32 (revised 2017)	Intangible Assets - Web Site Costs
TFRIC 1 (revised 2017)	Changes in Existing Decommissioning, Restoration and Similar
	Liabilities
TFRIC 4 (revised 2017)	Determining whether an Arrangement contains a Lease
TFRIC 5 (revised 2017)	Right to Interests arising from Decommissioning, Restoration and
	Environmental Rehabilitation Funds
TFRIC 7 (revised 2017)	Applying the Restatement Approach under TAS 29 (revised 2017)
	Financial Reporting in Hyperinflationary Economics
TFRIC 10 (revised 2017)	Interim Financial Reporting and Impairment
TFRIC 12 (revised 2017)	Service Concession Arrangements
TFRIC 13 (revised 2017)	Customer Loyalty Programmes

TFRIC 14 (revised 2017)	TAS 19 (revised 2017)-The Limit on a Defined Benefit Asset,
	Minimum Funding Requirements and their Interaction
TFRIC 15 (revised 2017)	Agreements for the Construction of Real Estate
TFRIC 17 (revised 2017)	Distributions of Non - cash Assets to Owners
TFRIC 18 (revised 2017)	Transfers of Assets from Customers
TFRIC 20 (revised 2017)	Stripping Costs in the Production Phase of a Surface Mine
TFRIC 21 (revised 2017)	Levies

The management of the Group evaluated that these revised accounting standards, financial reporting standard, accounting standard interpretations and financial reporting standards interpretations do not have any significant impact on the financial statements in current year.

# 2.3 The newly issued and revised financial reporting standards and effective in the future

The Federation of Accounting Professions (FAP) has issued Notifications to mandate the use of accounting standards, financial reporting standards, and interpretations of accounting and financial reporting standards that are newly issued and revised.

These newly issued and revised financial reporting standards which are effective for the fiscal year beginning on or after January 1, 2019 are as follows:

TAS 1 (revised 2018)	Presentation of Financial Statements
TAS 2 (revised 2018)	Inventories
TAS 7 (revised 2018)	Statement of Cash Flows
TAS 8 (revised 2018)	Accounting Policies, Changes in Accounting Estimates and Errors
TAS 10 (revised 2018)	Events After the Reporting Period
TAS 12 (revised 2018)	Income Taxes
TAS 16 (revised 2018)	Property, Plant and Equipment
TAS 17 (revised 2018)	Leases
TAS 19 (revised 2018)	Employee Benefits
TAS 20 (revised 2018)	Accounting for Government Grants and Disclosure of Government
	Assistance
TAS 21 (revised 2018)	The Effects of Changes in Foreign Exchange Rates

# TV DIRECT PUBLIC COMPANY LIMITED

# NOTES TO FINANCIAL STATEMENTS (CONT.)

# **DECEMBER 31, 2018**

TAS 23 (revised 2018)	Borrowing Costs
TAS 24 (revised 2018)	Related Party Disclosures
TAS 26 (revised 2018)	Accounting and Reporting by Retirement Benefit Plans
TAS 27 (revised 2018)	Separate Financial Statements
TAS 28 (revised 2018)	Investments in Associates and Joint Ventures
TAS 29 (revised 2018)	Financial Reporting in Hyperinflationary Economies
TAS 33 (revised 2018)	Earnings Per Share
TAS 34 (revised 2018)	Interim Financial Reporting
TAS 36 (revised 2018)	Impairment of Assets
TAS 37 (revised 2018)	Provisions, Contingent Liabilities and Contingent Assets
TAS 38 (revised 2018)	Intangible assets
TAS 40 (revised 2018)	Investment Property
TAS 41 (revised 2018)	Agriculture
TFRS 1	First-time Adoption of International Financial Reporting Standards
TFRS 2 (revised 2018)	Share-Based Payment
TFRS 3 (revised 2018)	Business Combinations
TFRS 4 (revised 2018)	Insurance Contracts
TFRS 5 (revised 2018)	Non-current Assets Held for Sale and Discontinued Operations
TFRS 6 (revised 2018)	Exploration for and Evaluation of Mineral Resource
TFRS 8 (revised 2018)	Operating Segments
TFRS 10 (revised 2018)	Consolidated Financial Statements
TFRS 11 (revised 2018)	Joint Arrangements
TFRS 12 (revised 2018)	Disclosure of Interests in Other Entities
TFRS 13 (revised 2018)	Fair Value Measurement
TFRS 15	Revenue from Contracts with Customers
TSIC 10 (revised 2018)	Government Assistance - No Specific Relation to Operating Activities
TSIC 15 (revised 2018)	Operating Leases - Incentives
TSIC 25 (revised 2018)	Income Taxes - Changes in the Tax Status of an Entity or its
	Shareholders
TSIC 27 (revised 2018)	Evaluating the Substance of Transactions Involving the Legal Form of
	a Lease

TSIC 29 (revised 2018)	Service Concession Arrangements: Disclosure
TSIC 32 (revised 2018)	Intangible Assets - Web Site Costs
TFRIC 1 (revised 2018)	Changes in Existing Decommissioning, Restoration and Similar
	Liabilities
TFRIC 4 (revised 2018)	Determining whether an Arrangement contains a Lease
TFRIC 5 (revised 2018)	Right to Interests arising from Decommissioning, Restoration and
	Environmental Rehabilitation Funds
TFRIC 7 (revised 2018)	Applying the Restatement Approach under TAS 29 (revised 2018)
	Financial Reporting in Hyperinflationary Economics
TFRIC 10 (revised 2018)	Interim Financial Reporting and Impairment
TFRIC 12 (revised 2018)	Service Concession Arrangements
TFRIC 14 (revised 2018)	TAS 19 (revised 2018)-The Limit on a Defined Benefit Asset,
	Minimum Funding Requirements and their Interaction
TFRIC 17 (revised 2018)	Distributions of Non - cash Assets to Owners
TFRIC 20 (revised 2018)	Stripping Costs in the Production Phase of a Surface Mine
TFRIC 21 (revised 2018)	Levies

Newly financial reporting standards which are effective for the fiscal year beginning on or after January 1, 2020 are as follows.

TAS 32	Financial Instruments: Presentation
TFRS 7	Financial Instruments: Disclosures
TFRS 9	Financial Instruments
TFRIC 16	Hedges of a Net Investment in a Foreign Operation
TFRIC 19	Extinguishing Financial Liabilities with Equity Instruments

The management of the Group believe that these accounting standards, financial reporting standards, accounting standard interpretations and financial reporting standards interpretations which are newly issued and revised will not have any significant impact on the financial statements for the year when they are initially applied.

### 2.4 Group accounting

Investments in subsidiaries

#### a) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date; any gains or losses arising from such remeasurement are recognised in profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in profit or loss.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

In the separate financial statements, investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment.

# b) Transactions with non-controlling interests

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

### c) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purpose of subsequent measurement for the retained interest in associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities.

# Investments in associates

Associates are those companies in which the Company has significant influence, that is the Company has power to participate in the decision relating to the financial and operating policies of the enterprise but not up to the level of controlling such policies. In the consolidated financial statements, investments in associates are stated at equity method. If the associates have capital deficiencies, the recognition of the Company's portion on such investments will be equal to zero only. In the separate financial statements, investments in associates are stated at net cost from allowance on impairment (if any). Loss on impairment of investment will be recognized as loss for the period in the statement of comprehensive income.

### 2.5 Cash and cash equivalents

In the statements of consolidated and separate cash flows, cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are shown as current liabilities in statement of financial position.

## 2.6 Trade accounts receivable

Trade accounts receivable are carried at original invoice amount and subsequently measured at the remaining amount less any allowance for doubtful accounts based on a review of all outstanding amounts at the year-end. The amount of the allowance is the differences between the carrying amount of accounts receivable and the amount expected to be collected. Bad debts are written-off during the year in which they are identified and recognised in profit or loss within selling and servicing expenses.

#### 2.7 Inventories

Inventories are stated at the lower of cost or net realisable value. Cost is determined on the first-in, first-out method. The cost of purchase comprises both the purchase price and costs directly attributable to the acquisition of the inventory, such as import duties and transportation charge, less all attributable discounts, allowance or rebates. Net realisable value is the estimate of the selling price in the ordinary course of business less applicable selling expenses. The Group provides an allowance where necessary, for obsolete, slow-moving and defective inventories.

### 2.8 Investments

Investments other than investments in subsidiaries are classified into the following 4 categories: (1) trading investments; (2) held-to-maturity investments; (3) available-for-sale investments; and (4) general investments. The classification is dependent on the purpose for which the investments were acquired. Management determines the appropriate classification of its investments at the time of the purchase and reviews such classification on a regular basis.

- (1) Investments that are acquired principally for the purpose of generating a profit from short-term fluctuations in price are classified as trading investments and included in current assets.
- (2) Investments with fixed maturity that the management has an intent and ability to hold to maturity are classified as held-to-maturity and are included in non-current assets, except for maturities within 12 months from the statement of financial position date which are classified as current assets.

- (3) Available-for-sale investments are investments intended to be held for an indefinite period of time, which may be sold in response to liquidity needs or changes in interest rates and are included in non-current assets unless management has expressed the intention of holding the investment for less than 12 months from the statement of financial position date or unless they will need to be sold to raise operating capital, in which case they are included in current assets.
- (4) Investments in non-marketable equity securities are classified as general investments.

All categories of investments are initially recognised at cost, which is equal to the fair value of consideration paid plus transaction cost.

Trading investments and available for sale investments are subsequently measured at fair value. The fair value of investments is based on quoted bid price at the close of business on the statement of financial position date by reference to the Stock Exchange of Thailand. The unrealised gains and losses of trading investments are recognised in the statement of comprehensive income. The unrealised gains and losses of available for sale investments are recognised in other comprehensive income.

Held-to-maturity investments are stated at amortised cost using the effective yield rate less the allowance for impairment.

General investments are stated at cost less the allowance for impairment.

A test for the allowance for impairment is carried out when there is an indication that an investment might be impaired. If the carrying value of the investment is higher than its recoverable amount, impairment loss is charged to profit or loss.

On disposal of an investment, the difference between the fair value of net proceeds and the carrying amounts is charged or credited to profit or loss. When disposing of part of the Company's holding of a particular investment in debt or equity securities, the carrying amount of the disposed investment is determined by the weighted average method with the carrying amount of the total holding of the investment.

### 2.9 Investment property

Property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the companies in the consolidated Group, is classified as investment property. Investment property also includes property that is being constructed or developed for future use as investment property.

Building and building improvements held under operating leases is classified and accounted for by the Group as investment property when the rest of the definition of investment property is met.

Investment property is measured initially at its cost, including related transaction costs and borrowing costs. Borrowing costs, which are incurred for the purpose of acquiring, constructing or producing a qualifying investment property, are capitalised as part of its cost. Borrowing costs are capitalised while acquisition or construction is actively underway and cease once the asset is substantially complete, or suspended if the development of the asset is suspended.

Subsequent expenditure is capitalised to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed when incurred. When part of an investment property is replaced, the carrying amount of the replaced part is derecognised.

After initial recognition, investment property is carried at cost less accumulated depreciation and allowance for impairment loss.

Depreciation on investment properties is calculated using the straight line method to allocate their residual values over the estimated useful lives, as follows:

Buildings and building improvements

5 - 20 years

# 2.10 Property, plant and equipment

Land is stated at the fair value based on the valuations by external independent valuers and it will be reviewed every 3 - 5 years. Buildings and equipment are stated at historical cost less accumulated depreciation and allowance for impairment of assets. Initial cost included other direct cost related to the assets acquisition.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of land and building are credited to other comprehensive income and shown as gain on asset revaluation in equity. Decreases that offset previous increases of the same asset are charged in other comprehensive income and debited against gain on asset revaluation directly in equity; all other decreases are charged to profit or loss. Each year, the difference between depreciation based on the revalued carrying amount of the asset is charged to profit or loss and depreciation based on the asset's original cost is transferred from 'gain on asset revaluation' to retained earnings.

Land has not been depreciated. Depreciation of other assets is calculated using the straightline method to write off the cost of each asset to their residual value over the estimated useful lives as follows:

Land improvements	5 Years
Buildings	20 Years
Building improvements	5 Years
Furniture, fixtures and office equipment	5 Years
Computer equipment	5 Years
Motor vehicles	5 Years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

The asset's carrying amount is written-down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains or losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within other gain/loss in profit or loss. When revalued assets are sold, the amounts included in gain on asset revaluation are transferred to retained earnings.

# 2.11 Intangible assets

## Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group is recognised as intangible assets when the following criteria are met:

- It is technically feasible to complete the software product so that it will be available for use;
- Management intends to complete the software product and use or sell it;
- There is an ability to use or sell the software product;
- It can be demonstrated how the software product will generate probable future economic benefits:
- Adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- The expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant overheads.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an intangible asset in a subsequent period.

Computer software development costs recognised as intangible assets are amortised using the straight-line method over their estimated useful lives, which does not exceed 5 years.

### 2.12 Impairment of assets

Assets that have an indefinite useful life, for example goodwill, are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the assets exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest level for which there are separately identifiable cash flows. Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

# 2.13 Ling-term lease agreements - where the Group is the lessee

### Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

## Finance leases

The Group leases certain property, plant and equipment. Leases of property, plant or equipment where the Group has substantially transferred all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased property and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to profit or loss over the lease period. The property, plant or equipment acquired under finance leases is depreciated over the shorter period of the useful life of the asset and the lease term.

Long-term lease agreements - where the Group is the lessor

# Operating leases

Assets leased out under operating leases are included in property, plant and equipment or investment property in the statement of financial position. They are depreciated over their expected useful lives on a basis consistent with other similar property, plant and equipment or investment property owned by the Group. Rental income (net of any incentives given to lessees) is recognised on a straight-line basis over the lease term.

### 2.14 Borrowings

Borrowings are recognised initially at the proceeds received (net of transaction costs incurred). In subsequent periods, borrowings are stated at amortised cost using the effective yield method. Any difference between proceeds (net transaction costs) and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent that there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting date.

# 2.15 Current and deferred income taxes

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is recognised, using the liability method, on temporary differences arising from differences between the tax base of assets and liabilities and their carrying amounts in the financial statements. However, the deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. Deferred tax is provided on temporary differences arising from investments in subsidiaries, associates and joint arrangements, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

# 2.16 Employee benefits

The Group employee benefits comprise of other long-term employee benefits and postemployment benefits both for defined contribution plans and defined benefit plans, determined by periodic actuarial calculations. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan. Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

## Post-employment benefits

# - Defined contribution plans

The Group has set up a provident fund, being a defined contribution plan, of which the assets are held in a separate trust fund. The provident fund is funded by payments from employees and by the Group. The Group's contributions to the provident fund are charged to profit and loss in the years to which they relate. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

### - Defined benefit plans

Under the Labour Law applicable in Thailand and the Group's employment policy, all employees completing 120 days of service are entitled to severance pay on termination or retrenchment without cause or upon retirement at age 60. The severance pay will be at the rate according to number of years of service as stipulated in the Labor Law which is currently at rate of 300 days of final salary and may be supplemented based on management's judgement.

On December 13, 2018, the National Legislative Assembly passed a resolution approving the draft of a New Labour Protection Act, which is in the process being enacted in the Royal Gazette. The Labour Protection Act includes a requirement that an employee who is terminated after having been employed by the same employer for an uninterrupted period of 20 years or more, receives severance payment of 400 days of wages at the most recent rate, which is increased from the current maximum rate of 300 days.

### Other long-term employee benefits

The Group has schemes to award gold to employees who have provided services to the Group at every 5 years anniversary, for a maximum of 3 times.

The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, together with adjustments for unrecognised pastservice costs. The defined benefit obligation is calculated by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using market yield of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions for defined benefit plans is recognised immediately in equity through other comprehensive income and other long-term employee benefits are recognised in profit and loss in the period in which they arise. Pastservice costs are recognised immediately in profit or loss.

# 2.17 Provisions - general

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

### 2.18 Revenue recognition

Revenue comprises the fair value for consideration received or receivable for the sale of goods and services provided in the ordinary course of the Group's activities. Revenue is shown net of output tax, returns, rebates and discounts. Revenue from sale of goods is recognised when significant risks and rewards of ownership of goods are transferred to the buyer. Services income is recognised as revenue in the period in which they are rendered.

Interest income is recognised on a time proportion basis, taking account of the principal outstanding and the effective rate over the period to maturity, when it is determined that such income will accrue to the Group.

### 2.19 Finance costs

Finance costs comprise interest expense arising from financial institutions, interest expense from liabilities under finance lease agreements and hire-purchase agreement and gain (loss) from exchange rate from short-term loans from financial institutions

## 2.20 Foreign currency transactions

Items included in the financial statements of each entity in the Group are measured using Thai Baht. The consolidated financial statements are presented in Thai Baht.

Transactions denominated in foreign currencies during the year are translated into Baht at the rates of exchange ruling on the transaction dates. Realized gains and losses on foreign exchange transactions are recognized in the statements of comprehensive income as incurred. Monetary assets and liabilities denominated in foreign currencies at the statement of financial position date are translated into Baht at the exchange rates ruling at that date. Unrealized gains and losses on exchange are recognized as income or expense in the statements of comprehensive income when incurred.

#### 2.21 Dividend distribution

Dividend and interim dividend is recognised in the consolidated and separate financial statements in the period in which the dividends are approved by the Company's shareholders and Board of Directors, respectively.

### 2.22 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as Managing Director that makes strategic decisions.

## 3. FINANCIAL RISK MANAGEMENT

### 3.1 Financial risk factors

The Group's activities are exposed to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Risk management is carried out by the finance department under policies approved by the Board of Directors. The finance department identifies, evaluates and hedges financial risks in close cooperation with the Company's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative and non-derivative financial instruments, and investment excess liquidity.

### 3.1.1 Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures. Foreign exchange risk arises from future commercial transactions, recognition of assets and liabilities and net investments in foreign operations.

The Group also hedges the foreign currency exposure of its contract commitments to purchase certain goods from overseas. The forward contracts used in its programme mature in 1 - 4 months or less, consistent with the related purchase commitments.

### 3.1.2 Interest rate risk

The Group's income and operating cash flows are substantially independent of changes in market interest rates. All interest rate derivative transactions are subject to approval by the Managing Director before execution. The Group has no significant interest-bearing assets.

## 3.1.3 Credit risk

The Group has no significant concentrations of credit risk. The Group has policies in place to ensure that sales of products and services are made to customers with an appropriate credit history. Derivative counterparties and cash transactions are limited to high credit quality financial institutions. The Group has policies that limit the amount of credit exposure to one financial institution.

# 3.1.4 Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities, and the ability to close out market positions. Due to the dynamic nature of the underlying business, the Group's treasury aims at maintaining flexibility in funding by keeping committed credit lines available.

#### 3.2 Fair Value Estimation

The table below analyses financial instruments carried at fair value classified by valuation method. The different levels have been defined as follows:

- Level 1 : Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as market prices) or indirectly (that is, derived from market prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

	_	Baht			
	Level	Consolidated financial statements		Separate financial statements	
		2018	2017	2018	2017
Fair value of assets as at December 31					
Available-for-sale					
investments (Note 8)	1	101,613,187	140,502,525	-	-
Property, plant					
and equipment (net) (Note 16)	2	151,169,061	147,975,893	112,559,168	109,366,000

# Level 1

The fair value of available-for-sale investments traded in active markets is based on quoted market prices at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for available-for-sale investments held by the Group is the current bid price. These available-for-sale investments are included in Level 1.

# Level 2

The fair value of items that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value measurement are from observable data, the instrument is included in level 2.

## 4. SIGNIFICANT ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGEMENTS

Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Significant accounting estimates and assumptions

The Group makes estimates and assumptions concerning the events in the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below.

### (a) Impairment of investments in a subsidiary

The investments in subsidiaries are reported using the cost method in the Company's financial statements. An allowance for impairment was recognised as the cost of the investments in a subsidiary exceeded the recoverable amount, which is determined by the value in use. As to whether the impairment provision should be provided or reversed, the management made an assessment by considering from past performance, external factors that may affect the business operations, and prepared and reviewed financial forecast and expected future cash inflow.

### (b) Deferred tax

Deferred tax arises from the estimation of some temporary difference effects which is probable to utilise tax benefit. Management's estimation comes from an assumption based on an available future income and any factors or external exposures which might affect the projected future performance. The Group also considered the utilisation of the past tax losses and assessed the estimation on a conservative basis.

### 5. CAPITAL RISK MANAGEMENT

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, and issue new shares or sell assets to reduce debt.

### 6. SEGMENT INFORMATION

Certain part of the consolidated statements of comprehensive income for the year ended December 31, (Baht)

	-	Certain part of the consolidated statements of comprehensive income for the year ended December 31, (Bant)								
	Direct ma	arketing	General m	narketing	Servio	ces	Others		To	otal
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Sales of goods	3,240,497,500	2,565,383,781	284,176,835	283,276,021	-	-	23,012,310	15,739,490	3,547,686,645	2,864,399,292
Cost of goods sold	(1,799,858,771)	(1,330,076,991)	(143,449,779)	(162,106,946)	-	-	(11,449,226)	(8,522,600)	(1,954,757,776)	(1,500,706,537)
Gross profit	1,440,638,729	1,235,306,790	140,727,056	121,169,075	-	-	11,563,084	7,216,890	1,592,928,869	1,363,692,755
Service income	64,926,325	136,515,367	-	-	368,120,283	309,854,836	-	-	433,046,608	446,370,203
Cost of service	(36,356,665)	(90,310,544)			(378,262,638)	(338,769,525)		-	(414,619,303)	(429,080,069)
Gross profit	28,569,660	46,204,823			(10,142,355)	(28,914,689)		-	18,427,305	17,290,134
Total gross profit	1,469,208,389	1,281,511,613	140,727,056	121,169,075	(10,142,355)	(28,914,689)	11,563,084	7,216,890	1,611,356,174	1,380,982,889
Other income									12,510,609	16,285,897
Selling and administrative expenses									(1,530,964,029)	(1,447,583,095)
Other expenses									(3,747)	(363,801)
Profit from losing control in subsidiaries									-	2,059,317
Other gain (loss)									2,162,585	(3,871,105)
Finance costs									(6,841,515)	(11,330,764)
Share of profit (loss) of associate									(171,731)	-
Income tax income (expense)									(20,250,735)	8,241,105
Profit (loss) for the year									67,797,611	(55,579,557)

Certain part of the separate statements of comprehensive income for the year ended December 31, (Baht)

	Direct marketing		General r	narketing	Serv	vices	Othe	rs	Т	otal
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Sales of goods	2,333,630,915	1,640,891,835	284,043,835	281,003,046	-	-	23,012,310	15,739,490	2,640,687,060	1,937,634,371
Cost of goods sold	(1,244,737,066)	(786,179,594)	(141,956,497)	(146,570,819)	-	<u>-</u> .	(11,449,226)	(8,522,600)	(1,398,142,789)	(941,273,013)
Gross profit	1,088,893,849	854,712,241	142,087,338	134,432,227	-	<u>-</u> .	11,563,084	7,216,890	1,242,544,271	996,361,358
Service income	-	-	-	-	240,200,566	216,301,601	-	-	240,200,566	216,301,601
Cost of service		-	-	-	(291,372,102)	(275,836,604)	-	-	(291,372,102)	(275,836,604)
Gross profit	-	-	-	-	(51,171,536)	(59,535,003)	<u> </u>	-	(51,171,536)	(59,535,003)
Total gross profit	1,088,893,849	854,712,241	142,087,338	134,432,227	(51,171,536)	(59,535,003)	11,563,084	7,216,890	1,191,372,735	936,826,355
Other income									59,181,893	76,794,697
Selling and administrative expenses									(1,167,105,267)	(1,046,416,603)
Other expenses									(3,747)	(363,801)
Other gain (loss)									2,152,159	(3,763,665)
Finance costs									(7,022,672)	(10,645,614)
Income tax income (expense)									(16,433,749)	12,160,795
Profit (loss) for the year									62,141,352	(35,407,836)

### 7. CASH AND CASH EQUIVALENTS

	Baht							
	Consolidated fina	ncial statements	Separate financ	ial statements				
	2018	2017	2018	2017				
Cash on hand	1,270,746	1,511,459	837,777	1,122,489				
Cash at banks - current accounts	19,500,187	12,034,040	11,193,549	5,479,272				
- savings accounts	195,828,253	196,725,131	130,249,818	110,650,052				
- fixed accounts	3,565,299	3,674,939						
	220,164,485	213,945,569	142,281,144	117,251,813				

Cash at banks - savings accounts carry interest at the rates of 0.125% - 0.750% per annum.

### 8. AVAILABLE-FOR-SALE INVESTMENTS

Available-for-sale investments as at December 31, 2018 and 2017 are as follows:

		Consolidated financial statements										
	Investment u	nits held	Cost pe	er unit	Total	l cost	Market price	per unit	Mari	ket value	Unrealised	profit (loss)
	(Unit	s)	(Bal	ht)	(Ba	aht)	(Bah	t)	(	Baht)	(Ba	ht)
Securities name	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
LH Money Market Fund (LHMM)	192,617	192,617	10.30	10.30	1,984,269	1,984,269	11.42	11.29	2,199,210	2,174,170	214,941	189,901
SCB Treasury Money Plus Closed End Fund												
(SCBTMFPLUS)	8,996,333	12,651,096	10.90	10.90	98,123,980	137,850,895	11.05	10.93	99,413,977	138,328,355	1,289,997	477,460
Total	9,188,950	12,843,713		=	100,108,249	139,835,164		:	101,613,187	140,502,525	1,504,938	667,361

The movements of available-for-sale investments for the years ended December 31, 2018 and 2017 are as follows:

	Baht				
	Consolidated financi	al statements			
	2018	2017			
Balance as at January 1,	140,502,525	66,099,223			
Additions	-	379,803,209			
Disposals	(40,000,000)	(307,340,756)			
- cash received from disposals of available-for-sale investments	-	1,553,525			
- gain from disposals of available-for-sale investments (Note 31)	273,085	(117,372)			
Changes in fair value of available-for-sale investments	837,577	504,696			
Balance as at December 31,	101,613,187	140,502,525			

As at December 31, 2018 and 2017, the fair value of available-for-sale investments is based on quoted market prices traded in active markets at the statement of financial position date (Level 1 of fair value hierarchy). There is no change in valuation method during the year.

### 9. TRADE AND OTHER ACCOUNTS RECEIVABLE

Consolidated five treeting to the companies         Consolidated five treeting to the companies         2018         2017           Trade accounts receivable         164,842,629         143,771,375         125,110,685         116,077,673           - related parties (Note 37 o)         238,075         - 5,339,930         6,766,974           Less Allowance for doubtful accounts - others         (27,301,586)         (38,930,330)         228,305,40         35,008,613           Trade accounts receivable (not)         137,779,118         104,841,025         107,620,084         87,836,034           Accounts receivable from trade barter         170,028         4,881,558         170,028         4,881,558           Eess Allowance for doubtful accounts         (170,208)         4,881,558         170,028         4,881,558           Less Allowance for doubtful accounts         (170,208)         4,881,558         170,028         4,881,558           Eess Allowance for doubtful accounts         (170,208)         4,881,558         170,028         4,881,558           Description for trade barter         (170,208)         4,881,558         111,115,972         19,394,548           e other accounts receivable from trade barter         (16,891,871)         20,522,015         111,115,972         19,394,548           e other companies         (16,891,	_		Baht		
Trade accounts receivable - other companies - related parties (Note 37 c)) - 238,075 - related parties (Note 37 c)) - 238,075 - related parties (Note 37 c)) - 238,075 5,339,939 - 6,766,974 - 165,080,704 - 143,771,375 - 130,450,624 - 122,844,647 - 122,844,647 - 137,791,18 - 104,841,025 - 107,620,084 - 87,836,034 - Accounts receivable (net) - 137,779,118 - 104,841,025 - 107,620,084 - 87,836,034 - Accounts receivable from trade barter of goods or service - 170,208 - 4,881,558 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 170,208 - 17	_	Consolidated financ	ial statements	Separate financi	al statements
- other companies	_	2018	2017	2018	2017
- related parties (Note 37 c)) - related parties (Note 37 c)	Trade accounts receivable				
Less Allowance for doubtful accounts - others         165,080,704         143,771,375         130,450,624         122,844,647           Less Allowance for doubtful accounts - others         (27,301,586)         (38,930,350)         (22,830,540)         (35,008,613)           Trade accounts receivable (net)         137,779,118         104,841,025         107,620,084         87,836,034           Accounts receivable from trade barter         of goods or service         170,208         4,881,558         170,208         4,881,558           Less Allowance for doubtful accounts         (170,208)         (4,881,558)         (170,208)         (4,881,558)           Accounts receivable from trade barter         of goods or service (net)         -         -         -         -           Other accounts receivable         -         -         -         -         -         -           - other companies         16,891,871         20,522,015         11,115,972         19,394,548         -         -         110,000         80,756           Less Allowance for doubtful accounts - others         (8,256,312)         (11,097,765)         3,627,977)         (11,097,765)           Other accounts receivable (net)         8,635,559         9,424,250         7,497,995         8,377,539           Post dated cheques received <t< td=""><td>- other companies</td><td>164,842,629</td><td>143,771,375</td><td>125,110,685</td><td>116,077,673</td></t<>	- other companies	164,842,629	143,771,375	125,110,685	116,077,673
Less Allowance for doubtful accounts - others         (27,301,586)         (38,930,350)         (22,830,540)         (35,008,613)           Trade accounts receivable (net)         137,779,118         104,841,025         107,620,084         87,836,034           Accounts receivable from trade barter of goods or service         170,208         4,881,558         170,208         4,881,558           Less Allowance for doubtful accounts         (170,208)         (4,881,558)         (170,208)         (4,881,558)           Accounts receivable from trade barter of goods or service (net)         -         -         -         -         -         -           Other accounts receivable         -         -         -         -         -         -         -           - related parties (Note 37 c))         16,891,871         20,522,015         11,115,972         19,394,548         -         19,394,548         -         -         10,000         80,756         -         10,000         80,756         -         10,000         80,756         -         10,000         80,756         -         11,000         80,756         -         10,000         80,756         -         10,000         80,756         -         10,000         80,756         -         10,000         80,756         - <t< td=""><td>- related parties (Note 37 c))</td><td>238,075</td><td></td><td>5,339,939</td><td>6,766,974</td></t<>	- related parties (Note 37 c))	238,075		5,339,939	6,766,974
Trade accounts receivable (net)   137,779,118   104,841,025   107,620,084   87,836,034     Accounts receivable from trade barter of goods or service   170,208   4,881,558   170,208   4,881,558     Less Allowance for doubtful accounts   (170,208)   (4,881,558)   (170,208)   (4,881,558)     Accounts receivable from trade barter of goods or service (net)             Other accounts receivable   - other companies   16,891,871   20,522,015   11,115,972   19,394,548     - related parties (Note 37 c))       10,000   80,756     16,891,871   20,522,015   11,125,972   19,475,304     Less Allowance for doubtful accounts - others   (8,256,312)   (11,097,765)   (3,627,977)   (11,097,765)     Other accounts receivable (net)   8,635,559   9,424,250   7,497,995   8,377,539     Post dated cheques received   6,094,323   924,485   6,094,323   893,076     Accrued income   - other companies   11,672,217   11,529,662   8,000   11,107     - related parties (Note 37 c))     -   762,363   302,000     Interest receivable - related parties (Note 37 c))   385,705   61,575   192,956   73,805     Advance payment   - other companies   545,905   674,294   311,461   320,281     - related parties (Note 37 c))   -   -   10,862,757   2,949,669     Prepaid expenses   - other companies   17,341,509   7,741,997   6,066,495   6,871,815     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     - related parties (Note 37 c))   -   -   -   1,717,260   -     -		165,080,704	143,771,375	130,450,624	122,844,647
Accounts receivable from trade barter of goods or service 170,208 4,881,558 170,208 4,881,558  Less Allowance for doubtful accounts 16,891,871 16,891,871 20,522,015 11,115,972 19,394,548 16,891,871 20,522,015 11,125,972 19,475,304 16,891,871 20,522,015 11,125,972 19,475,304 16,891,871 20,522,015 11,125,972 19,475,304 16,891,871 20,522,015 11,125,972 19,475,304 16,891,871 20,522,015 11,125,972 19,475,304 16,891,871 10,000 80,756 16,891,871 20,522,015 11,125,972 19,475,304 16,891,871 10,97,765) 10,000 80,756 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 19,475,304 11,125,972 11,12	<u>Less</u> Allowance for doubtful accounts - others	(27,301,586)	(38,930,350)	(22,830,540)	(35,008,613)
of goods or service         170,208         4,881,558         170,208         4,881,558           Less Allowance for doubtful accounts         (170,208)         (4,881,558)         (170,208)         (4,881,558)           Accounts receivable from trade barter of goods or service (net)         -	Trade accounts receivable (net)	137,779,118	104,841,025	107,620,084	87,836,034
Less Allowance for doubtful accounts         (170,208)         (4,881,558)         (170,208)         (4,881,558)           Accounts receivable from trade barter of goods or service (net)         -	Accounts receivable from trade barter				
Accounts receivable from trade barter of goods or service (net) Other accounts receivable - other companies - related parties (Note 37 c))	of goods or service	170,208	4,881,558	170,208	4,881,558
of goods or service (net)         -         -         -         -           Other accounts receivable         -         16,891,871         20,522,015         11,115,972         19,394,548           - related parties (Note 37 c))         -         -         -         10,000         80,756           Less Allowance for doubtful accounts - others         (8,256,312)         (11,097,765)         (3,627,977)         (11,097,765)           Other accounts receivable (net)         8,635,559         9,424,250         7,497,995         8,377,539           Post dated cheques received         6,094,323         924,485         6,094,323         893,076           Accrued income         -         -         -         762,363         302,000           Interest receivable - related parties (Note 37 c))         -         -         762,363         302,000           Interest receivable - related parties (Note 37 c))         385,705         61,575         192,956         73,805           Advance payment         -         -         -         10,862,757         2,949,669           Prepaid expenses         -         -         -         10,862,757         2,949,669           Prepaid expenses         -         -         -         1,717,260         -	Less Allowance for doubtful accounts	(170,208)	(4,881,558)	(170,208)	(4,881,558)
Other accounts receivable         16,891,871         20,522,015         11,115,972         19,394,548           - related parties (Note 37 c))         -         -         10,000         80,756           Less Allowance for doubtful accounts - others         (8,256,312)         (11,097,765)         (3,627,977)         (11,097,765)           Other accounts receivable (net)         8,635,559         9,424,250         7,497,995         8,377,539           Post dated cheques received         6,094,323         924,485         6,094,323         893,076           Accrued income         -         -         762,363         302,000           Interest receivable - related parties (Note 37 c))         -         -         762,363         302,000           Interest receivable - related parties (Note 37 c))         385,705         61,575         192,956         73,805           Advance payment         -         -         -         10,862,757         2,949,669           Prepaid expenses         -         -         7,741,997         6,066,495         6,871,815           - related parties (Note 37 c))         -         -         1,717,260         -           - related parties (Note 37 c))         -         -         1,717,260         -           - related parti	Accounts receivable from trade barter				
- other companies 16,891,871 20,522,015 11,115,972 19,394,548 - related parties (Note 37 c)) 10,000 80,756  16,891,871 20,522,015 11,125,972 19,475,304  Less Allowance for doubtful accounts - others (8,256,312) (11,097,765) (3,627,977) (11,097,765)  Other accounts receivable (net) 8,635,559 9,424,250 7,497,995 8,377,539  Post dated cheques received 6,094,323 924,485 6,094,323 893,076  Accrued income - other companies 11,672,217 11,529,662 8,000 11,107 - related parties (Note 37 c)) 762,363 302,000  Interest receivable - related parties (Note 37 c)) 385,705 61,575 192,956 73,805  Advance payment - other companies 545,905 674,294 311,461 320,281 - related parties (Note 37 c)) 10,862,757 2,949,669  Prepaid expenses - other companies 17,341,509 7,741,997 6,066,495 6,871,815 - related parties (Note 37 c)) 1,717,260 1,717,260 1,717,260 36,039,659 20,932,013 26,015,615 11,421,753	of goods or service (net)	<u> </u>	<u> </u>		-
- related parties (Note 37 c)) 10,000 80,756  16,891,871 20,522,015 11,125,972 19,475,304  Less Allowance for doubtful accounts - others (8,256,312) (11,097,765) (3,627,977) (11,097,765)  Other accounts receivable (net) 8,635,559 9,424,250 7,497,995 8,377,539  Post dated cheques received 6,094,323 924,485 6,094,323 893,076  Accrued income - other companies 11,672,217 11,529,662 8,000 11,107 - related parties (Note 37 c)) 762,363 302,000  Interest receivable - related parties (Note 37 c)) 385,705 61,575 192,956 73,805  Advance payment - other companies 545,905 674,294 311,461 320,281 - related parties (Note 37 c)) 10,862,757 2,949,669  Prepaid expenses - other companies 17,341,509 7,741,997 6,066,495 6,871,815 - related parties (Note 37 c)) 1,171,260  10,171,260  10,171,260  11,172,53	Other accounts receivable				
Less Allowance for doubtful accounts - others         16,891,871         20,522,015         11,125,972         19,475,304           Other accounts receivable (net)         8,635,559         9,424,250         7,497,995         8,377,539           Post dated cheques received         6,094,323         924,485         6,094,323         893,076           Accrued income         - other companies         11,672,217         11,529,662         8,000         11,107           - related parties (Note 37 c))         - 762,363         302,000           Interest receivable - related parties (Note 37 c))         385,705         61,575         192,956         73,805           Advance payment         - other companies         545,905         674,294         311,461         320,281           - related parties (Note 37 c))         - 7         10,862,757         2,949,669           Prepaid expenses         - other companies         17,341,509         7,741,997         6,066,495         6,871,815           - related parties (Note 37 c))         - 7         1,717,260         -           - related parties (Note 37 c))         - 7         1,717,260         -           - related parties (Note 37 c))         - 7         1,717,260         -           - 7         36,039,659         20,932,013 <td>- other companies</td> <td>16,891,871</td> <td>20,522,015</td> <td>11,115,972</td> <td>19,394,548</td>	- other companies	16,891,871	20,522,015	11,115,972	19,394,548
Less Allowance for doubtful accounts - others         (8,256,312)         (11,097,765)         (3,627,977)         (11,097,765)           Other accounts receivable (net)         8,635,559         9,424,250         7,497,995         8,377,539           Post dated cheques received         6,094,323         924,485         6,094,323         893,076           Accrued income         - other companies         11,672,217         11,529,662         8,000         11,107           - related parties (Note 37 c))         762,363         302,000           Interest receivable - related parties (Note 37 c))         385,705         61,575         192,956         73,805           Advance payment         - other companies         545,905         674,294         311,461         320,281           - related parties (Note 37 c))         10,862,757         2,949,669           Prepaid expenses         - other companies         17,341,509         7,741,997         6,066,495         6,871,815           - related parties (Note 37 c))         1,717,260         1,717,260         1,717,260         1,717,260           - related parties (Note 37 c))         2,093,2013         26,015,615         11,421,753	- related parties (Note 37 c))	<del>-</del> -		10,000	80,756
Other accounts receivable (net)         8,635,559         9,424,250         7,497,995         8,377,539           Post dated cheques received         6,094,323         924,485         6,094,323         893,076           Accrued income		16,891,871	20,522,015	11,125,972	19,475,304
Post dated cheques received 6,094,323 924,485 6,094,323 893,076  Accrued income  - other companies 11,672,217 11,529,662 8,000 11,107  - related parties (Note 37 c)) - 762,363 302,000  Interest receivable - related parties (Note 37 c)) 385,705 61,575 192,956 73,805  Advance payment  - other companies 545,905 674,294 311,461 320,281  - related parties (Note 37 c)) - 10,862,757 2,949,669  Prepaid expenses  - other companies 17,341,509 7,741,997 6,066,495 6,871,815  - related parties (Note 37 c)) - 1,717,260 -  36,039,659 20,932,013 26,015,615 11,421,753	<u>Less</u> Allowance for doubtful accounts - others	(8,256,312)	(11,097,765)	(3,627,977)	(11,097,765)
Accrued income  - other companies	Other accounts receivable (net)	8,635,559	9,424,250	7,497,995	8,377,539
- other companies 11,672,217 11,529,662 8,000 11,107 - related parties (Note 37 c)) 762,363 302,000 Interest receivable - related parties (Note 37 c)) 385,705 61,575 192,956 73,805  Advance payment - other companies 545,905 674,294 311,461 320,281 - related parties (Note 37 c)) 10,862,757 2,949,669  Prepaid expenses - other companies 17,341,509 7,741,997 6,066,495 6,871,815 - related parties (Note 37 c)) 1,717,260 36,039,659 20,932,013 26,015,615 11,421,753	Post dated cheques received	6,094,323	924,485	6,094,323	893,076
- related parties (Note 37 c)) 762,363 302,000  Interest receivable - related parties (Note 37 c)) 385,705 61,575 192,956 73,805  Advance payment - other companies 545,905 674,294 311,461 320,281 - related parties (Note 37 c)) 10,862,757 2,949,669  Prepaid expenses - other companies 17,341,509 7,741,997 6,066,495 6,871,815 - related parties (Note 37 c)) 1,717,260 36,039,659 20,932,013 26,015,615 11,421,753	Accrued income				
Interest receivable - related parties (Note 37 c)) 385,705 61,575 192,956 73,805  Advance payment  - other companies 545,905 674,294 311,461 320,281  - related parties (Note 37 c)) 10,862,757 2,949,669  Prepaid expenses  - other companies 17,341,509 7,741,997 6,066,495 6,871,815  - related parties (Note 37 c)) 1,717,260  36,039,659 20,932,013 26,015,615 11,421,753	- other companies	11,672,217	11,529,662	8,000	11,107
Advance payment  - other companies 545,905 674,294 311,461 320,281  - related parties (Note 37 c)) 10,862,757 2,949,669  Prepaid expenses  - other companies 17,341,509 7,741,997 6,066,495 6,871,815  - related parties (Note 37 c)) 1,717,260  36,039,659 20,932,013 26,015,615 11,421,753	- related parties (Note 37 c))	-	-	762,363	302,000
- other companies 545,905 674,294 311,461 320,281 - related parties (Note 37 c)) 10,862,757 2,949,669  Prepaid expenses - other companies 17,341,509 7,741,997 6,066,495 6,871,815 - related parties (Note 37 c)) 1,717,260 36,039,659 20,932,013 26,015,615 11,421,753	Interest receivable - related parties (Note 37 c))	385,705	61,575	192,956	73,805
- related parties (Note 37 c))  10,862,757 2,949,669  Prepaid expenses  - other companies 17,341,509 7,741,997 6,066,495 6,871,815  - related parties (Note 37 c))  1,717,260 1,717,260  36,039,659 20,932,013 26,015,615 11,421,753	Advance payment				
Prepaid expenses       - other companies     17,341,509     7,741,997     6,066,495     6,871,815       - related parties (Note 37 c))     -     -     1,717,260     -       36,039,659     20,932,013     26,015,615     11,421,753	- other companies	545,905	674,294	311,461	320,281
- other companies 17,341,509 7,741,997 6,066,495 6,871,815 - related parties (Note 37 c)) 1,717,260 36,039,659 20,932,013 26,015,615 11,421,753	- related parties (Note 37 c))	-	-	10,862,757	2,949,669
- related parties (Note 37 c))  - 1,717,260  - 1,717,260  - 36,039,659  20,932,013  26,015,615  11,421,753	Prepaid expenses				
36,039,659 20,932,013 26,015,615 11,421,753	- other companies	17,341,509	7,741,997	6,066,495	6,871,815
	- related parties (Note 37 c))	<u> </u>		1,717,260	-
<u>182,454,336</u>	_	36,039,659	20,932,013	26,015,615	11,421,753
	<u> </u>	182,454,336	135,197,288	141,133,694	107,635,326

Trade accounts receivable as at December 31, 2018 and 2017 classified by aging are as follows:

		Baht			
	Consolidated financial statements		Separate financial statements		
	2018	2017	2018	2017	
Accounts receivable not overdue	78,997,813	62,498,108	60,226,925	54,411,150	
(7 days - 60 days credit terms)					
Overdue					
1 - 30 days	35,690,896	20,745,231	35,053,166	20,745,231	
31 - 60 days	3,765,486	3,650,692	3,566,076	3,650,692	
61 - 90 days	1,626,551	1,602,686	1,542,619	1,602,686	
91 - 180 days	4,082,379	1,801,232	2,925,692	1,801,232	
181 - 365 days	3,606,077	10,134,764	2,626,413	3,947,886	
Over 365 days	37,311,502	43,338,662	24,509,733	36,685,770	
	165,080,704	143,771,375	130,450,624	122,844,647	

Roht

### 10. INVENTORIES

	Baht							
	Consolidated final	ncial statements	Separate financia	l statements				
	2018	2017	2018	2017				
Finished goods	308,595,985	331,348,337	274,992,956	327,189,105				
<u>Less</u> Allowance for obsolete and slow-moving								
inventories	(11,794,750)	(11,453,524)	(11,794,750)	(11,453,524)				
Allowance for inventory cost in								
excess of net realisable value	(160,303)	(226,748)	(160,303)	(226,748)				
	296,640,932	319,668,065	263,037,903	315,508,833				
Packing materials	118,042	341,648	-	-				
Supplies	2,790,128	3,799,893	2,790,128	3,799,893				
Goods in transit	14,855,916	2,969,758	14,855,916	2,969,758				
	314,405,018	326,779,364	280,683,947	322,278,484				

As at December 31, 2018, inventory costs in the consolidated and separate financial statements with the value of Baht 394,381 and Baht 394,381 (As at December 31, 2017 : 1,802,568 Baht and 1,802,568 Baht), respectively are stated at net realisable value, which is lower than cost.

The cost of inventories recognised as expense and included in 'cost of sales' in consolidated and separate financial statements amounting to Baht 1,896,325,479 and Baht 1,267,798,690. (2017: Baht 1,565,630,190 and Baht 920,367,867), respectively.

### 11. VALUE ADDED TAX

	Baht							
	Consolidated financial statements		Separate financial statements					
	2018	2017	2018	2017				
Undue input tax	14,202,468	6,579,330	9,247,175	5,359,042				
Value added tax received in advance	(16,610,363)	(8,578,232)	(8,670,941)	(4,661,937)				
Value added tax payable	(8,349,033)	(9,652,436)	(6,312,082)	(5,892,168)				
	(10,756,928)	(11,651,338)	(5,735,848)	(5,195,063)				

As at December 31, 2018 and 2017, value added tax presented by net taxable units are as follows:

		Baht						
		Consolidated fina	incial statements	Separate financial statements				
		2018	2017	2018	2017			
Value added tax	- assets	-	-	-	-			
	- liabilities	(10,756,928)	(11,651,338)	(5,735,848)	(5,195,063)			
		(10,756,928)	(11,651,338)	(5,735,848)	(5,195,063)			

### 12. RESTRICTED DEPOSITS AT FINANCIAL INSTITUTIONS

As at December 31, 2018 and 2017, restricted deposits at financial institutions represent 3 - month to 12 - month fixed deposits. The fixed deposits are held as collateral against short-term loan from financial institutions (Note 20).

	Consolidated fin	ancial statements	Separate finance	eial statements
	2018	2017	2018	2017
Interest rate (% per annum)	0.65 - 0.90	0.65 - 0.90	0.65 - 0.90	0.65 - 0.90
Used as collateral for	Short-term loan	Short-term loan	Short-term loan	Short-term loan
	from financial institutions	from financial institutions	from financial institutions	from financial institutions
	(Note 20), airtime rental	(Note 20), airtime rental	(Note 20),	(Note 20),
	(Note 39.1) and credit	(Note 39.1) and credit		
	facilities (Note 20).	facilities (Note 20).		

### 13. INVESTMENT IN ASSOCIATE

						Baht	t .	
				Consolidated financial statement		Separate financia	l statement	
	Paid-up share	capital	Percentage of sha	reholding %	Equity me	ethod	Cost met	hod
Companies name	2018	2017	2018	2017	2018	2017	2018	2017
3-RD Co., Ltd.	36,000,000	36,000,000	25%	25%	9,828,269	10,000,000	10,000,000	10,000,000
Summari	sed financial	information	of associate	e			Baht	
					_	3.	-RD Co Ltd	

	Baht				
	3-RD Co.,	Ltd.			
	2018	2017			
Current assets	31,731,152	41,253,980			
Non-current assets	62,450,841	51,725,643			
Current liabilities	59,286,999	37,034,340			
Non-current liabilities	9,484,922	27,731,667			
Revenue	115,021,499	126,512,940			
Profit for the year	(686,926)	(3,651,602)			
Other comprehensive income	-	-			
Total comprehensive income	(686,926)	(3,651,602)			
Dividend receive from associate during the year	-	-			

On May 5, 2017, the Company has acquired 90,000 shares in 3-RD Co.,Ltd. from the total of 180,000 shares, or 50% of issued and paid-up shares at the amount of Baht 10,000,000 and has taken control as the subsidiary of the Company. Later on December 4, 2017, 3-RD Co.,Ltd. has increased its registered capital from Baht 18,000,000 (180,000 shares at Baht 100 per share) to Baht 36,000,000 (360,000 shares at Baht 100 per share). The Company has waived its rights to purchase the capital increase shares. As a result, the shareholding of the Company in 3-RD Co.,Ltd. has been decreasing from 50% to 25% and 3-RD Co.,Ltd. has ceased to be a subsidiary of the Company and has changed to be the associate of the Company from December 4, 2017, onwards (Note 14).

### 14. INVESTMENTS IN SUBSIDIARIES

Investments in subsidiaries as at December 31, 2018 and 2017 are as follows:

		_	Percentage of shareholding		g Paid-up share capital	
			2018	2017	2018	2017
Company name	Nature of business	Incorporated in	%	%	Baht	Baht
Subsidiaries						
TVD Shopping Co., Ltd.	Sell goods and services through multiple marketing channels	Thailand	65.00	65.00	345,000,000	345,000,000
TVD Services Co., Ltd.	Sell airtime for television broadcast and sell household equipment and other	Thailand	99.99	99.99	40,000,000	40,000,000
TVD Broker Co., Ltd.	Life insurance broker and other services related to insurance against loss	Thailand	99.99	99.99	55,000,000	55,000,000
Last Mile Direct Co., Ltd.	Delivery services	Thailand	99.99	99.99	40,000,000	40,000,000
Magik Pivot Co., Ltd.	Data center service	Thailand	60.00	60.00	22,499,200	22,499,200

					Separate financi	al statements					
		Cost method									
			2018 (Baht)					2017 (Baht)			
	Cost	Allowance for	Book Value	Proportionate	Gain (loss) from	Cost	Allowance for	Book Value	Proportionate	Gain (loss) from	
		impairment		net worth	investment in		impairment		net worth	investment in	
Company name					subsidiaries					subsidiaries	
Subsidiaries											
TVD Shopping Co., Ltd.	224,250,000	-	224,250,000	160,706,573	(63,543,427)	224,250,000	-	224,250,000	160,983,009	(63,266,991)	
TVD Services Co., Ltd.	39,999,998	-	39,999,998	42,308,689	2,308,691	39,999,998	-	39,999,998	44,044,114	4,044,116	
TVD Broker Co., Ltd.	54,999,960	-	54,999,960	14,619,994	(40,379,966) *	54,999,960	-	54,999,960	11,273,112	(43,726,848)	
Last Mile Direct Co., Ltd.	29,229,620	-	29,229,620	(5,002,240)	(34,231,860) *	29,229,620	-	29,229,620	2,269,278	(26,960,342)	
Magik Pivot Co., Ltd.	13,499,200		13,499,200	14,330,554	831,354	13,499,200		13,499,200	13,385,904	113,296	
	361,978,778		361,978,778	226,963,570	(135,015,208)	361,978,778		361,978,778	231,955,417	(129,796,769)	

During the year 2017, the Company has reversed the allowance for impairment of investment in TVD services Co., Ltd. "Subsidiary" in the amount of Baht 4,620,343 since such subsidiary has already appropriately restructured its business and capital structure.

- \* The management considered that loss arising from the above investments in subsidiaries is temporary loss as due to:
  - For Last Mile Direct Co., Ltd., the management has changed its business plan to providing a delivery service for products and parcels. Management provided a business plan with operating cash flows for year 2019, and expects to receive profits from the operation.
  - For TVD Broker Co., Ltd., this subsidiary is currently in the initial start-up of business. However, the management provided operating cash flows for year 2019 and expects to receive the profits from the operation.

Therefore, there was no recognition of allowance for impairment of investments in subsidiaries.

Summarised financial statements of subsidiaries with material non-controlling interests

Set out below are the summarised financial statements for each subsidiary that has non-controlling interests that are material to the Group as follows:

Summarised statements of financial position as at December 31, 2018 and 2017

	TVD Shopping Co., Ltd.		Magik Pivot Co., Ltd.		Total	
	As at Dece	mber 31,	As at December 31,		As at December 31,	
	2018	2017	2018	2017	2018	2017
Current						
Assets	196,087,297	202,678,632	5,917,908	12,529,188	202,005,205	215,207,820
Liabilities	(142,592,334)	(177,771,076)	(3,716,714)	(219,348)	(146,309,048)	(177,990,424)
Total net current assets	53,494,963	24,907,556	2,201,194	12,309,840	55,696,157	37,217,396
Non-current						
Assets	195,960,845	224,279,524	22,527,292	10,000,000	218,488,137	234,279,524
Liabilities	(2,214,926)	(1,520,913)	(884,230)	<u> </u>	(3,099,156)	(1,520,913)
Total net non-current assets	193,745,919	222,758,611	21,643,062	10,000,000	215,388,981	232,758,611
Net assets	247,240,882	247,666,167	23,844,256	22,309,840	271,085,138	269,976,007

Summarised statements of comprehensive income for the years ended December 31, 2018 and 2017

Baht TVD Shopping Co., Ltd. Magik Pivot Co., Ltd. Total 2018 2017 2018 2017 2018 2017 1,044,218,047 1,059,790,214 18,675,549 1,059,790,214 Revenue 1,062,893,596 Profit (loss) before income tax 30,151,289 40,265,623 1,920,680 (189,360)32,071,969 40,076,263 Income tax income (expense) (2,716,604)(4,801,685) (346,264)(3,062,868)(4,801,685) Post-tax profit (loss) from continuing operations 27,434,685 35,463,938 1,574,416 (189,360)29,009,101 35,274,578 Other comprehensive income 650,030 255,840 650,030 255,840 Total comprehensive income 28,084,715 35,719,778 1,574,416 (189,360)29,659,131 35,530,418 Total comprehensive income allocated to non-controlling interests 9,618,185 12,412,378 629,766 (75,744)10,247,951 12,336,634 Dividends paid to non-controlling interests 9,975,000 13,632,536 9,975,000 13,632,536

Summarised statements of cash flows for the years ended December 31, 2018 and 2017

Baht TVD Shopping Co., Ltd. Magik Pivot Co., Ltd. Total 2018 2017 2018 2017 2018 2017 Cash flow from operating activities Cash generated from operations 26,230,633 61,353,647 6,323,099 29,988 32,553,732 61,383,635 Interest received 176,280 220,205 176,280 220,205 Interest paid Paid to employee benefit (115,000)(120,000)(115,000)(120,000)Income tax paid (181,241)(5,915,826)(346,264)(527,505)(5,915,826)Net cash generated from (used in) operating activities 26,110,672 55,538,026 5,976,835 29,988 32,087,507 55,568,014 Net cash generated from (used in) investing activities 34,590,491 51,844,984 (15,550,297) 19,040,194 51,844,984 Net cash generated from (used in) financing activities (63,500,000)(106,462,394)12,499,200 (63,500,000) (93,963,194) Net (decrease)/increase in cash and cash equivalents (2,798,837)920,616 (9,573,462)12,529,188 (12,372,299) 13,449,804 Cash and cash equivalents at the beginning of the year 34,995,183 34,074,567 12,529,188 47,524,371 34,074,567 34,995,183 Cash and cash equivalents at the end of the year 32,196,346 2,955,726 12,529,188 35,152,072 47,524,371

The net movement of investments in subsidiaries for the years ended December 31, 2018 and 2017 comprises the following:

	Bah	ıt	
	Separate financia	al statements	
	2018	2017	
Opening net book value	361,978,778	383,859,220	
Cash paid for investment in - Last Mile Direct Co., Ltd.	-	10,000,000	
- TVD Broker Co., Ltd.	-	15,000,000	
- Magik Pivot Co., Ltd.	-	8,499,200	
Asset for investing - Magik Pivot Co., Ltd.	-	5,000,000	
Cash received from decrease share capital - TVD Shopping Co., Ltd.	-	(64,999,985)	
Reversed the allowance for impairment - TVD Services Co., Ltd.	<u> </u>	4,620,343	
Ending net book value	361,978,778	361,978,778	

The movement of shares capital of subsidiaries for the years ended December 31, 2018 and 2017 as follows:

### TVD Shopping Co., Ltd.

According to the Board of Directors' Meeting of TVD Shopping Co., Ltd. "Subsidiary" No. 4/2017 dated November 8, 2017, the meeting had approved to decrease the subsidiary's registered share capital from Baht 445,000,000 to Baht 345,000,000. The decreased registered capital amounting Baht 100,000,000 is from the issuance of 20,000,000 ordinary shares, which has the par value at Baht 5 per share.

As at December 31, 2017, such subsidiary has reduction of capital pending refund to non-controlling interest in the amount of Baht 35,000,000. During the year 2018 its had fully paid.

### TVD Broker Co., Ltd.

According to the Board of Directors' Meeting of the Company No. 6/2017 dated August 11, 2017, the resolutions were approval to invest in the share capital increase of TVD Broker Co., Ltd. "subsidiary" for 1,500,000 shares at Baht 10 per share in the total amount of Baht 15,000,000.

### Last Mile Direct Co., Ltd.

According to the Board of Directors' Meeting of the Company No. 6/2017 dated August 11, 2017, the resolutions were approval to invest in the share capital increase of Last Mile Direct Co., Ltd. "subsidiary" for 100,000 shares at Baht 100 per share in the total amount of Baht 10,000,000.

### • 3-RD Co., Ltd.

According to the Board of Directors' meeting No.3/2017 held on April 20, 2017, it had the resolution to approve investing in 3-RD Company Limited (Main business is Call Center Outsource Services and Direct Marketing Solution) to enhance the potential and add on to the business operation as well as expanding the scope of business for higher coverage, by purchasing 90,000 shares (50% of the Company's registered capital), at Baht 111.11 per share in the total amount of Baht 10,000,000 from the former shareholders. Payment is done on May 5, 2017.

At the date of acquiring investment in the subsidiary (on May 5, 2017), there are differences from book value and cash paid for investment as follows:

	Baht
	3-RD Company
	Limited
Assets	
Cash and cash equivalents	1,726,626
Trade and other accounts receivable	17,845,978
Other current assets	4,577,045
Equipment	20,562,532
Intangible assets	13,249,314
Income tax refundable	10,893,940
Deposit	7,851,468
Deferred tax assets	4,593,382
Total assets	81,300,285
Liabilities	
Short-term loans from financial institutions	3,300,183
Trade and other accounts payable	14,717,865
Short-term loans from related company	22,443,420
Liabilities under financial lease agreement	5,998,614
Other current liabilities	10,902,677
Employee benefit liabilities	11,605,276
Total liabilities	68,968,035
Net asset value	12,332,250
Proportionate of net asset value (50%)	6,166,125
Cash paid for investment	10,000,000
Variance (Goodwill)	3,833,875

According to the Board of Directors' Meeting of the Company No. 7/2017 dated November 10, 2017, the meeting had a resolution to approve the Company's subsidiary, 3-RD Co., Ltd., in order to increase its registered capital another Baht 18,000,000 (have a share premium of Baht 2,000,000)totaling the registered capital Baht 36,000,000 dividing into 360,000 shares at Baht 100 per share. This is to support the joint venture from an oversea company, who operates the business as a manufacturer, distributor, and service provider related to software with managed systems that provide services covering the sales or service at shop fronts, central management, back office management, as well as providing customer information analysis service and various services to optimize the sales and service of customers. In this regard, the Company will reduce its investment in 3-RD Co., Ltd. by foregoing its right to purchase the share capital increase 25 percent of all registered capital of 3-RD Co., Ltd. at the amount of Baht 36,000,000 or total value of Baht 9,000,000. As a result of the waiver of the right to purchase such share capital increase, it causes the Company's shareholding in 3-Rd Co., Ltd.to decrease from 50 percent to 25 percent and 3-RD Co., Ltd. ceased to be a subsidiary of the Company by changing its status as associate and resulting in profit on losing control in subsidiaries amounting to Baht 2,059,317 to be recognized in the statement of comprehensive income.

### Magik Pivot Co., Ltd.

According to the Board of Directors' Meeting of the Company No. 7/2017 dated November 10, 2017, the meeting had a resolution to approve the reestablishment of the new subsidiary that is a joint venture between the Company and a local company to operate its business by providing Data Center, Cloud Services and other related services including to operate as an Internet Services Provider. This is with the permission of the relevant authorities. The registered capital amounted Baht 30,000,000 is divided 300,000 shares at Baht 100 per share. In this regard, the Company will hold 60percent of the registered capital at the total value of Baht 18,000,000.

### 15. INVESTMENT PROPERTIES

The movements of investment properties for the years ended December 31, 2018 and 2017 comprise the following:

_	Baht								
	Consolidated financial statements			Separate financial statements					
	Building				Building				
	Building	improvements	Total	Building	improvements	Total			
For the year ended December 31, 2017									
Opening net book value	-	-	-	840	7,219,109	7,219,949			
Additions	-	-	-	-	-	-			
Depreciation charge (Note 32)	-		-	(802)	(2,076,862)	(2,077,664)			
Closing net book amount	-	- -	-	38	5,142,247	5,142,285			
As at December 31, 2017									
Cost	-	-	-	4,802,889	10,356,153	15,159,042			
Less Accumulated depreciation	-		-	(4,802,851)	(5,213,906)	(10,016,757)			
Net book value	-	- -	-	38	5,142,247	5,142,285			
For the year ended December 31, 2018									
Opening net book value	-	-	-	38	5,142,247	5,142,285			
Additions	-	-	-	-	180,237	180,237			
Depreciation charge (Note 32)	-	- <u>-</u> _	-		(2,100,436)	(2,100,436)			
Closing net book amount	-	<u> </u>	-	38	3,222,048	3,222,086			
As at December 31, 2018									
Cost	-	-	-	4,802,889	10,536,390	15,339,279			
Less Accumulated depreciation	-			(4,802,851)	(7,314,342)	(12,117,193)			
Net book value	-	<u>-</u>		38	3,222,048	3,222,086			
-									

Fair value of investment properties as at December 31, 2018 amount is Baht 4,009,570 (2017: Baht 6,168,569).

The Group's management has estimated the fair value of investment properties as at December 31, 2018 and 2017 by using the discount cash flow projection method based on reliable estimates of future cash flows, supported by the terms of existing lease and other contracts and discounted by the company's weighted average cost of capital. (Fair value level 2)

As at December 31, 2018, the gross carrying amount of fully depreciated buildings that are still in used as included in the separate financial statements was Baht 4,802,889 (2017: Baht 4,784,889).

Amounts recognised in the profit or loss that are related to investment properties are as follows:

	Baht							
	Consolidated fina	ancial statements	Separate financi	al statements				
	2018	2017	2018	2017				
Rental income	-	-	1,116,000	1,437,600				
Direct operating expense arising from								
investment property that generated								
rental income for the year	-	-	2,100,436	2,077,664				

### 16. PROPERTY, PLANT AND EQUIPMENT

The net movements of property, plant and equipment for the years ended December 31, 2018 and 2017 comprise the following:

Consolidated financial statements (Baht) Furniture and Land for lease Building for lease fixtures and office Constructiion in Land improvements Building improvements equipment Vehicles progress Total For the year ended December 31, 2017 Opening net book value 147,975,893 2,218,775 89,436,925 53,302,669 118,722,411 3 31,160,363 442,817,039 - Additions 180,000 2,357,977 13,241,521 32,566,170 6,085,172 54,430,840 - Transfers in (out) 16,912,474 10,955,256 8,857,805 (36,725,535) Disposal - cost (69,983,253) (69,983,253) - accumulated depreciation 57,989,931 57,989,931 Write off - cost (15,172,480) (15,172,480) - accumulated depreciation 14,844,175 14,844,175 Depreciation charge (Note 32) (1,146,725) (5,544,501) (18,890,059) (44,168,331) (69,749,616) Closing net book value 147,975,893 1,252,050 103,162,875 58,609,387 103,656,428 520,000 415,176,636 As at December 31, 2017 89,426,289 9,273,002 1,848,381 690,980,461 Cost 135,027,402 133,973,896 320,911,491 520,000 Surplus from revaluation 58,549,604 58,549,604 Less Accumulated depreciation (8,020,952) (31,864,527) (75,364,509) (217, 255, 063) (1,848,378) (334,353,429) Allowance for impairment of assets 1,252,050 Net book value 147,975,893 103,162,875 58,609,387 103,656,428 520,000 415,176,636

		Consolidated financial statements (Baht)								
					Furniture and					
		Land for lease		Building for lease	fixtures and office		Constructiion in			
	Land	improvements	Building	improvements	equipment	Vehicles	progress	Total		
For the year ended December 31, 2018										
Opening net book value	147,975,893	1,252,050	103,162,875	58,609,387	103,656,428	3	520,000	415,176,636		
- Additions	3,193,168	643,108	-	12,929,086	20,226,514	-	5,028,489	42,020,365		
- Transfers in (out)	-	-	-	100,000	1,037,411	-	(2,052,149)	(914,738)		
Write off - cost	-	-	-	-	(1,524,416)	-	-	(1,524,416)		
- accumulated depreciation	-	-	-	-	1,524,228	-	-	1,524,228		
Depreciation charge (Note 32)		(710,478)	(5,881,994)	(18,328,350)	(37,916,999)		<u> </u>	(62,837,821)		
Closing net book value	151,169,061	1,184,680	97,280,881	53,310,123	87,003,166	3	3,496,340	393,444,254		
As at December 31, 2018										
Cost	92,619,457	9,916,110	135,027,402	147,002,982	340,651,000	1,848,381	3,496,340	730,561,672		
Surplus from revaluation	58,549,604	-	-	-	-	-	-	58,549,604		
<u>Less</u> Accumulated depreciation	-	(8,731,430)	(37,746,521)	(93,692,859)	(253,647,834)	(1,848,378)	-	(395,667,022)		
Allowance for impairment of assets								-		
Net book value	151,169,061	1,184,680	97,280,881	53,310,123	87,003,166	3	3,496,340	393,444,254		

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Deparate	manetar statements (Dant	,

					Furniture and			
		Land for lease		Building for lease	fixtures and office		Constructiion in	
_	Land	improvements	Building	improvements	equipment	Vehicles	progress	Total
For the year ended December 31, 2017								
Opening net book value	109,366,000	2,218,775	65,105,172	25,466,429	62,181,397	3	1,742,716	266,080,492
Additions	-	180,000	-	3,638,837	11,705,025	-	6,085,173	21,609,035
Transfers in (out)	-	-	-	1,088,825	6,219,064	-	(7,307,889)	-
Disposal - cost	-	-	-	-	(75,436,664)	-	-	(75,436,664)
- accumulated depreciation	-	-	-	-	67,538,027	-	-	67,538,027
Depreciation charge (Note 32)	-	(1,146,725)	(4,326,246)	(10,711,745)	(27,196,404)		<u> </u>	(43,381,120)
Closing net book value	109,366,000	1,252,050	60,778,926	19,482,346	45,010,445	3	520,000	236,409,770
As at December 31, 2017								
Cost	50,816,396	9,273,002	81,738,062	82,150,371	232,294,469	1,848,381	520,000	458,640,681
Surplus from asset revaluation	58,549,604	-	-	-	-	-	-	58,549,604
<u>Less</u> Accumulated depreciation	-	(8,020,952)	(20,959,136)	(62,668,025)	(187,284,024)	(1,848,378)	<u> </u>	(280,780,515)
Net book value	109,366,000	1,252,050	60,778,926	19,482,346	45,010,445	3	520,000	236,409,770

Sep	arate	financial	statements	(Bal	ht)	١
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					Furniture and			
		Land for lease		Building for lease	fixtures and office		Constructiion in	
	Land	improvements	Building	improvements	equipment	Vehicles	progress	Total
For the year ended December 31, 2018								
Opening net book value	109,366,000	1,252,050	60,778,926	19,482,346	45,010,445	3	520,000	236,409,770
Additions	3,193,168	643,108	-	3,262,426	9,701,104	-	4,443,389	21,243,195
Transfers in (out)	-	-	-	-	1,952,149	-	(1,952,149)	-
Disposal - cost	-	-	-	-	(1,524,416)	-	-	(1,524,416)
- accumulated depreciation	-	-	-	-	1,524,228	-	-	1,524,228
Depreciation charge (Note 32)	-	(710,478)	(4,327,048)	(8,289,747)	(19,682,370)		<u> </u>	(33,009,643)
Closing net book value	112,559,168	1,184,680	56,451,878	14,455,025	36,981,140	3	3,011,240	224,643,134
As at December 31, 2018								
Cost	54,009,564	9,916,110	81,738,062	85,412,797	242,423,306	1,848,381	3,011,240	478,359,460
Surplus from asset revaluation	58,549,604	-	-	-	-	-	-	58,549,604
<u>Less</u> Accumulated depreciation	-	(8,731,430)	(25,286,184)	(70,957,772)	(205,442,166)	(1,848,378)	<u> </u>	(312,265,930)
Net book value	112,559,168	1,184,680	56,451,878	14,455,025	36,981,140	3	3,011,240	224,643,134

As at December 31, 2018, land including construction of the Company with net book value amounting to Baht 153,322,058 (As at December 31, 2017: Baht 157,069,312) was pledged as guarantee against the loan from the financial institutions (Notes 20 and 22).

As at December 31, 2018, land which is presented in the consolidated and separate financial statements, under the cost method amounted to Baht 92,619,457 and Baht 54,009,564 (As at December 31, 2017: Baht 89,426,289 and Baht 50,816,396 respectively). The revaluation surplus was Baht 58,549,604 and Baht 58,549,604 (As at December 31, 2017: Baht 58,549,604 and Baht 58,549,604 respectively).

As at December 31, 2018 and 2017, the fair value of land is assessed using the market approach by an independent professionally qualified valuer, who has experience in the location and type of land (Level 2 of fair value hierarchy). There were no changes in the valuation technique during the period.

As at December 31, 2018, the gross carrying amounts of fully depreciated plant and equipment that are still in use as included in the consolidated and separate financial statements were Baht 214,481,343 and Baht 214,363,136 (As at December 31, 2017: Baht 175,408,240 and Baht 175,308,724), respectively.

Depreciation for the years ended December 31, 2018 and 2017 comprised the following:

		Baht				
	Consolidated finance	Consolidated financial statements		al statements		
	2018	2017	2018	2017		
Selling expenses	20,222,655	23,792,577	19,195,378	23,227,439		
Administrative expenses	42,615,166	45,957,039	13,814,265	20,153,681		
	62,837,821	69,749,616	33,009,643	43,381,120		

As December 31, 2018 and 2017, leased assets under the financial lease agreement, where the Group is the lessee, comprise vehicle, furniture and fixtures, office equipment and computer equipment as follows:

	Baht				
	Consolidated financial statements  2018 2017		Separate financial statements		
			2018	2017	
Cost	552,000	552,000	-	-	
Less Accumulated depreciation	(165,449)	(55,049)	-		
Net book value	386,551	496,951	-	-	

### 17. INTANGIBLE ASSETS

Intangible assets represent computer software. The movements of intangible assets for the years ended December 31, 2018 and 2017 comprise the following:

	Baht		
	Consolidated	Separate	
	financial statements	financial statements	
For the year ended December 31, 2017	69,593,225	38,553,176	
Opening net book value			
Additions	10,318,000	9,494,000	
Disposal - cost	(843,100)	(843,100)	
- accumulated amortisation	572,014	572,014	
Amortization charge	(17,462,059)	(12,559,822)	
Closing net book value	62,178,080	35,216,268	
As at December 31, 2017			
Cost	124,748,682	85,778,373	
<u>Less</u> Accumulated amortization	(62,570,602)	(50,562,105)	
Net book value	62,178,080	35,216,268	
For the year ended December 31, 2018			
Opening net book value	62,178,080	35,216,268	
Transfer in	914,738	-	
Additions	20,511,442	19,551,442	
Amortization charge	(17,661,712)	(12,463,476)	
Closing net book value	65,942,548	42,304,234	
As at December 31, 2018			
Cost	146,174,862	105,329,815	
<u>Less</u> Accumulated amortization	(80,232,314)	(63,025,581)	
Net book value	65,942,548	42,304,234	

Amortisation for the years ended December 31, 2018 and 2017 comprises the following:

		Baht				
	Consolidated financi	Consolidated financial statements		l statements		
	2018	2017	2018	2017		
Selling expenses	2,563,694	2,497,336	1,206,031	1,909,203		
Administrative expense	15,098,018	14,964,723	11,257,445	10,650,619		
	17,661,712	17,462,059	12,463,476	12,559,822		

### 18. DEFERRED INCOME TAXES

Deferred income taxes (net) as at December 31, 2018 and 2017 comprises the following:

	Baht				
	Consolidated financial statements		Separate financia	l statements	
	2018	2017	2018	2017	
Deferred tax assets:					
Deferred tax assets to be recovered					
- within 12 months	2,500,000	2,500,000	-	-	
- more than 12 months	49,302,888	69,282,246	26,443,808	43,383,888	
Total deferred tax assets	51,802,888	71,782,246	26,443,808	43,383,888	
Deferred tax liabilities:					
Deferred tax liabilities to be settled					
- within 12 months	(518,347)	(1,351,248)	(287,917)	(794,248)	
- more than 12 months	(12,010,908)	(12,073,823)	(11,709,921)	(11,709,921)	
Total deferred tax liabilities	(12,529,255)	(13,425,071)	(11,997,838)	(12,504,169)	
Deferred tax assets (net)	39,273,633	58,357,175	14,445,970	30,879,719	

The movement of deferred taxes for the years ended December 31, 2018 and 2017 comprises the following:

	Baht				
	Consolidated financial statements		Separate financia	al statements	
	2018	2017	2018	2017	
Opening balance	58,357,175	47,651,095	30,879,719	19,111,109	
Increase/(decrease) to the profit or loss (Note 34)	(18,916,027)	11,233,234	(16,433,749)	12,160,795	
Increase/(decrease) to other comprehensive income	(167,515)	(527,154)	<u> </u>	(392,185)	
Closing balance	39,273,633	58,357,175	14,445,970	30,879,719	

	Baht					
		Consolidated final	ncial statements			
		Debit (c				
			Other			
	As at January	Profit or loss	comprehensive	As at December		
	1, 2018		income	31, 2018		
Deferred tax assets:						
Allowance for doubtful accounts	10,197,587	(4,871,842)	-	5,325,745		
Allowance for doubtful account receivable						
disposal investments	925,667	-	-	925,667		
Allowance for obsolete and slow-moving inventories	2,290,705	68,245	-	2,358,950		
Allowance for inventory cost in excess of net						
realisable value	45,350	(13,289)	-	32,061		
Discount from purchase of business under common						
control recognised as intangible assets for tax purpose	16,205,479	(2,500,000)	-	13,705,479		
Difference between accounting base and tax base from						
- value of property, plant and equipment	2,975,580	(532,092)	-	2,443,488		
Provision for goods returned	136,162	24,252	-	160,414		
Employee benefit obligations	3,419,893	680,965	-	4,100,858		
Taxable loss carried forward	35,585,823	(12,835,597)		22,750,226		
Total deferred tax assets	71,782,246	(19,979,358)		51,802,888		
Deferred tax liabilities:						
Surplus from land revaluation	(11,709,921)	-	-	(11,709,921)		
Gain on measurement of available-for-sale investments	(133,472)	-	(167,515)	(300,987)		
Assets and intangible assets under financial lease and						
hire-purchase agreements (net)	(1,581,678)	1,063,331		(518,347)		
Total deferred tax liabilities	(13,425,071)	1,063,331	(167,515)	(12,529,255)		
Deferred tax assets (net)	58,357,175	(18,916,027)	(167,515)	39,273,633		

Baht Consolidated financial statements Debit (credit) to Other As at January Profit or loss comprehensive As at December 1, 2017 income 31, 2017 Deferred tax assets: Allowance for doubtful accounts 8,914,550 1,283,037 10,197,587 Allowance for doubtful account receivable disposal investments 925,667 925,667 Allowance for obsolete and slow-moving inventories (187,794)2,290,705 2,478,499 Allowance for inventory cost in excess of net realisable value 57,249 (11,899)45,350 Discount from purchase of business under common control recognised as intangible assets for tax purpose 18,705,479 (2,500,000)16,205,479 Difference between accounting base and tax base from - value of property, plant and equipment 3,522,409 (546,829)2,975,580 - other intangible assets (2,843,530)2,843,530 Liabilities under financial lease and hire-purchase agreements (net) 696,716 (696,716)47,712 136,162 Provision for goods returned 88,450 Employee benefit obligations 176,317 (449,690)3,419,893 3,693,266 Taxable loss carried forward 13,951,677 21,634,146 35,585,823 (449,690) Total deferred tax assets 62,634,294 9,597,642 71,782,246 Deferred tax liabilities: Surplus from land revaluation (11,709,921)(11,709,921)Gain on measurement of available-for-sale investments (56,008)(77,464)(133,472)Assets and intangible assets under financial lease and hire-purchase agreements (net) (3,217,270)1,635,592 (1,581,678)Total deferred tax liabilities (14,983,199) 1,635,592 (77,464)(13,425,071)

47,651,095

11,233,234

(527, 154)

58,357,175

Deferred tax assets (net)

	Baht Separate financial statements					
	<u>-</u>	Debit (c	redit) to			
			Other			
	As at January	Profit or loss	comprehensive	As at December		
	1, 2018		income	31, 2018		
Deferred tax assets:						
Allowance for doubtful accounts	10,197,587	(4,871,842)	-	5,325,745		
Allowance for obsolete and slow-moving inventories	2,290,705	68,245	-	2,358,950		
Allowance for inventory cost in excess of						
net realisable value	45,350	(13,289)	-	32,061		
Provision for goods returned	136,162	24,252	-	160,414		
Employee benefit obligations	2,235,760	764,993	-	3,000,753		
Taxable loss carried forward	28,478,324	(12,912,439)		15,565,885		
Total deferred tax assets	43,383,888	(16,940,080)		26,443,808		
Deferred tax liabilities:						
Surplus from land revaluation	(11,709,921)	-	-	(11,709,921)		
Assets and intangible assets under financial lease and						
hire-purchase agreements (net)	(794,248)	506,331	-	(287,917)		
Total deferred tax liabilities	(12,504,169)	506,331	-	(11,997,838)		
Deferred tax assets (net)	30,879,719	(16,433,749)	-	14,445,970		

	Baht					
		Separate finance	cial statements			
	_	Debit (c				
			Other			
	As at January	Profit or loss	comprehensive	As at December		
	1, 2017		income	31, 2017		
Deferred tax assets:						
Allowance for doubtful accounts	8,914,550	1,283,037	-	10,197,587		
Allowance for obsolete and slow-moving inventories	2,474,921	(184,216)	-	2,290,705		
Allowance for inventory cost in excess of						
net realisable value	57,249	(11,899)	-	45,350		
Difference between accounting base and						
tax base from useful lives of intangible asset	2,843,530	(2,843,530)	-	-		
Liabilities under financial lease and hire-purchase						
agreements (net)	202,039	(202,039)	-	-		
Provision for goods returned	88,450	47,712	-	136,162		
Employee benefit obligations	2,622,927	5,018	(392,185)	2,235,760		
Taxable loss carried forward	15,490,204	12,988,120	-	28,478,324		
Total deferred tax assets	32,693,870	11,082,203	(392,185)	43,383,888		
Deferred tax liabilities:						
Surplus from land revaluation	(11,709,921)	-	-	(11,709,921)		
Assets and intangible assets under financial lease and						
hire-purchase agreements (net)	(1,872,840)	1,078,592	-	(794,248)		
Total deferred tax liabilities	(13,582,761)	1,078,592	-	(12,504,169)		
Deferred tax assets (net)	19,111,109	12,160,795	(392,185)	30,879,719		

### 19. OTHER NON-CURRENT ASSETS

_	Baht				
	Consolidated financial statements		Separate finance	cial statements	
	2018	2017	2018	2017	
Deposits guarantee for					
- rental	22,532,486	25,916,572	21,718,554	24,029,382	
- airtime rental					
- other companies	12,358,652	10,050,145	6,540,096	9,037,345	
- related companies (Note 37 c))	-	-	1,339,260	-	
Others	552,150	4,328,385	2,052,150	1,220,958	
_	35,443,288	40,295,102	31,650,060	34,287,685	

### 20. BANK OVERDRAFTS AND SHORT-TERM LOANS FROM FINANCIAL INSTITUTIONS

	Baht				
	Consolidated financial statements 2018 2017		Separate finan	icial statements	
			2018	2017	
Type of short-term loans					
Bank Overdraft	10,010,240	-	-	-	
Promissory notes	-	140,000,000	-	140,000,000	
Letter of credit / Trust receipts	155,718,585	119,247,607	155,718,585	119,247,607	
	165,728,825	259,247,607	155,718,585	259,247,607	

As at December 31, 2018 and 2017, the outstanding bank overdrafts and short-term loans from the financial institutions were as follows:

	_					Consolidate	ed financial statements	3			
	_	Amo	unt	Baht or Baht	equivalent	Interest rate	(% per annum)	Due for	payment	Pl	edged
Security name	Currency	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Bank overdrafts	Baht	10,010,240	-	10,010,240	-	MOR	-	-	-	. 🛉	<b></b>
Promissory notes									January 2018		l
	Baht	<u> </u>	140,000,000	-	140,000,000	-	4.10 - 4.40	-	to March 2018	- Fixed deposits	- Fixed deposits
etter of credit/trust receipts								January 2019 to	January 2018	(Note 12)	(Note 12)
	Baht	155,718,585	118,710,800	155,718,585	118,710,800	2.37 - 2.75	2.43 - 4.20	December 2019	to May 2018	- Land including	- Land including
										(Note 16)	(Note 16)
	USD	<u> </u>	16,347	<u> </u>	536,807	-	2.50		April 2018	(Note 16)	(Note 16)
										. ↓	. ↓
				165,728,825	259,247,607						
			_								
	_					Separate	financial statements				
	_	Amo	unt	Baht or Baht	equivalent	Interest rate	(% per annum)	Due for	payment	Pl	edged
Security name	Currency	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Promissory notes						·			January 2018		<b></b>
	Baht	-	140,000,000	-	140,000,000	-	4.10 - 4.40	-	to March 2018	F: 11 - 2	
Letter of credit/trust receipts								January 2019 to	January 2018	- Fixed deposits (Note 12)	- Fixed deposits (Note 12)
	Baht	155,718,585	118,710,800	155,718,585	118,710,800	2.37 - 2.75	2.43 - 4.20	December 2019	to May 2018	- Land including	- Land including
										construction	construction
	USD	_	16,347	_	536,807	_	2.50	_	April 2018	(Note 16)	(Note 16)
	03D		10,54/		330,007		2.30	- <del> </del>	April 2016	·	Ţ
				155,718,585	259,247,607						

As at December 31, 2018 and 2017, credit facilities from 5 financial institutions consist of:

	Million Baht			
Туре	2018	2017		
Company				
Bank overdrafts	50	50		
Bank overdrafts (buyer credit)	20	20		
Short-term loans - promissory notes	150	110		
Letter of credit/trust receipts	450	505		
Letter of bank guarantees	115	55		
Foreign currencies forward contracts	450	430		
Total credit lines	1,235	1,170		
<u>Less</u> Used credit lines	(198)	(336		
Total unused credit lines	1,037	834		
Subsidiaries				
Bank overdrafts	10	-		
Unused credit lines	-	10		

### 21. TRADE AND OTHER ACCOUNTS PAYABLE

<u></u>	Baht				
_	Consolidated financial statements		Separate financia	al statements	
_	2018	2017	2018	2017	
Trade accounts payable - other companies	372,994,296	320,942,759	235,071,724	175,339,145	
- related parties					
(Note 37 c))	-	-	5,416,245	5,847,086	
Other accounts payable - other companies	29,866,953	11,832,701	17,520,574	13,059,656	
- related parties					
(Note 37 c))	502,686	35,000,000	2,941,227	3,911,870	
Accounts payable from purchase of					
Accrued expenses					
- Accrued NBTC fee	541,124	777,356	-	-	
- Accrued bonus	4,563,968	3,635,344	2,754,337	-	
- Dividend payable	7,115,713	235,517	7,115,713	235,517	
- Accrued warehouse management &					
distribution expenses					
- other companies	7,308,203	14,347,375	-	-	
- related parties (Note 37 c))	-	-	10,244,083	18,986,814	
- Accrued commission expenses	7,399,563	8,059,144	4,370,683	4,343,691	
- Other accrued expenses	22,769,002	18,996,360	17,581,550	10,959,657	
Accrued interest expense - financial institution	38,640	439,717	38,640	439,717	
- related parties (Note 37 c)	) -	-	38,219	38,219	
Advances received from customers	1,358,115	348,477	620,623	334,896	
Revenue received in advance	6,008,400	5,503,723	-	-	
Post dated cheques paid	1,357,658	3,452,290	<u>-</u>	<u>-</u>	
_	461,824,321	423,570,763	303,713,618	233,496,268	
<del></del>	=				

### 22. LONG-TERM LOANS FROM FINANCIAL INSTITUTION

The movement of long-term loans from financial institutions for the years ended December 31, 2018 and 2017 comprises:

	Baht	Baht		
	Consolidated/Separate financial statements			
	2018	2017		
Balance as at January 1,	36,323,756	29,194,492		
Additions	-	32,500,000		
Repayment of the loans	(20,286,503)	(25,370,736)		
Balance as at December 31,	16,037,253	36,323,756		
Less Current portion due within 1 year	(6,940,906)	(11,988,287)		
	9,096,347	24,335,469		

As at December 31, 2018 and 2017, the Group has long-term loans from 2 local financial institutions in Thai Baht as follows:

- On March 1, 2012, the Group entered into long-term loan facilities agreement with a commercial bank denominated in Thai Baht in the amount of Baht 100 million for purchasing land and buildings for new office. This borrowing bears interest at the rate of MLR 1.25% and interest is payable on a monthly basis. The principal is repayable in 60 equal monthly installment of Baht 2,030,000 each, commencing August 2013. The Group has mortgaged its lands (Note 16). There is no restriction related to maintain the financial ratio from a bank. As at December 31, 2018, the borrowing under loan agreement has fully paid. (As at December 31, 2017: Baht 5,750,329).
- On July 13, 2017, the Company entered into a long-term loan agreement with a local commercial bank at the total amount of Baht 32.50 million for investment in a new subsidiary "3-RD Co.,Ltd." and interest rate at MLR 1% to MLR 1.25 % per annum. Repayment of the principal and interest are 60 equal monthly installments of Baht 630,000 each, commencing August 2017. The loan is secured by partial land and buildings of the Company. There is no restriction related to main tain the financial ratio from a bank. As at December 31, 2018, the borrowing under loan agreement has an outstanding amount of Baht 16,037,253 (As at December 31, 2017 Baht 30,573,427).

During the year 2018, the Company has repaid the long-term loan as it did not invest in the associated company in the amount of Baht 8 million. The total repayment of the long-term loan for year ended December 31, 2018 is Baht 20,286,503.

As at December 31, 2018 and 2017, the fair values are based on discounted cash flows using a discount rate based upon the borrowing rate of MLR per annum (Level 2 of the fair value hierarchy). However, such fair value is close to their carrying amount as the impact of discounting is not significant.

### 23. LIABILITIES UNDER FINANCIAL LEASE AGREEMENTS

	Baht			
	Consolidated financial statements		Separate financ	ial statements
	2018	2017	2018	2017
Liabilities under financial lease				
and hire-purchase agreements	258,509	414,000	-	-
<u>Less</u> Future finance charges on financial lease				
and hire-purchase agreements	(7,360)	(17,262)	-	-
	251,149	396,738	-	-
<u>Less</u> Current portions of liabilities under				
financial lease and hire-purchase				
agreements (net)	(251,149)	(260,967)		-
	-	135,771	<u>-</u>	-

As at December 31, 2018, a subsidiary has engaged in 1 outstanding financial lease agreement, with one local company to acquire computer, office equipment and vehicle. The repayments are 24 equal monthly installments until 2019. The assets ownership transfer shall be made after the final installment.

Minimum payments to be made for the financial and hire-purchase agreements are as follows:

	-	Baht				
	Consolidated finance	Consolidated financial statements		cial statements		
	2018	2017	2018	2017		
Due for payment within						
1 year	258,509	276,000	-	-		
1 year - 5 years		138,000	-			
	258,509	414,000	-	-		
1 year	<u> </u>	138,000				

### 24. OTHER CURRENT LIABILITIES

	Baht				
	Consolidated financial statements		Separate financial statements		
	2018	2017	2018	2017	
Withholding tax payable	5,536,528	4,357,390	3,650,262	2,811,255	
Social security payable	1,423,539	1,245,985	1,172,892	946,734	
Provision for goods returned	844,513	680,808	802,070	680,808	
Others	356,380	(249,334)	457,432	(434,888)	
	8,160,960	6,034,849	6,082,656	4,003,909	

### 25. EMPLOYEE BENEFIT OBLIGATIONS

Employee benefit obligations as at December 31, 2018 and 2017 comprise the following:

	Baht				
	Consolidated financial statements		Separate financial	statements	
	2018	2017	2018	2017	
Post-employment benefits	12,960,675	11,863,154	9,890,905	8,279,575	
Other long-term employee benefits	7,543,620	5,232,294	5,112,862	2,899,227	
	20,504,295	17,095,448	15,003,767	11,178,802	

Employee benefit expenses for the years ended December 31, 2018 and 2017 comprise the following:

	Baht				
	Consolidated financial statements		Separate financial	statements	
	2018	2017	2018	2017	
Post - employment benefits					
- current service cost	3,545,681	2,975,703	2,235,447	1,875,115	
- interest cost	278,404	224,080	187,923	155,676	
	3,824,085	3,199,783	2,423,370	2,030,791	

	Baht			
_	Consolidated finan	cial statements	Separate financial	statements
_	2018	2017	2018	2017
Other long-term employee benefits				
- current service cost	3,099,649	2,316,324	1,837,918	1,315,777
- interest cost	106,677	81,333	56,785	40,401
Actual gain from the estimate based on actuarial				
principles	<u>-</u>	(2,785,367)	<u>-</u>	(2,214,516)
_	3,206,326	(387,710)	1,894,703	(858,338)
Total employee benefit expenses				
recognised during the year	7,030,411	2,812,073	4,318,073	1,172,453

The movement of employee benefit obligations for years ended December 31, 2018 and 2017 is as follows:

	Baht			
	Consolidated finance	cial statements	Separate financial statements	
	2018	2017	2018	2017
Balance as at January 1,	17,095,448	18,466,329	11,178,802	13,114,634
Liabilities from acquiring the subsidiary during the	year			
Increase during the year	7,030,411	5,597,439	4,318,073	3,386,969
Payment during the year	(3,621,564)	(1,878,106)	(3,139,365)	(1,147,362)
Transfer of employee benefit obligations to				
subsidiary company	-	-	2,646,257	-
Actual gain (loss) from the estimate based on				
actuarial principles				
- In profit or loss	-	(2,785,367)	-	(2,214,516)
- Other comprehensive income		(2,304,847)	<u>-</u>	(1,960,923)
Balance as at December 31,	20,504,295	17,095,448	15,003,767	11,178,802

During 2018, the Company and subsidiaries have transferred staff between each other in order to improve the working system and chain of command for a better flexibility.

The principal actuarial assumptions used were as follows:

	20	2018		7
	Consolidated financial	Separate financial	Consolidated financial	Separate financial
	statements	statements	statements	statements
Discount rate (%)	2.33% - 3.25%	2.33%	2.33% - 3.25%	2.33%
Future salary increases (%)	5.00%	5.00%	5.00%	5.00%
Turnover rate (%)	0.00% - 67.00%	0.00% - 67.00%	0.00% - 67.00%	0.00% - 67.00%

Sensitivity analysis for each significant assumption is as follows:

		Increase (decrease) to employee benefit obligations			
	Change in	in Consolidated financial statements		Separate financial statements	
	assumption	2018	2017	2018	2017
Discount rate	Increase by 1%	(1,173,510)	(929,760)	(886,606)	(566,628)
Discount rate	Decrease by 1%	1,301,718	1,037,171	986,372	632,600
Future salary increases	Increase by 1%	1,367,764	972,515	1,061,889	609,969
Future salary increases	Decrease by 1%	(1,231,007)	(898,920)	(956,663)	(552,006)
Turnover rate	Increase by 1%	(1,375,414)	(1,096,780)	(1,036,707)	(665,104)
Turnover rate	Decrease by 1%	925,404	759,910	608,609	448,537

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the employee benefit obligations to significant actuarial assumptions, the projected unit credit method is used.

On December 13, 2018, the National Legislative Assembly passed a resolution approving the draft of a New Labour Protection Act, which is in the process being enacted in the Royal Gazette. The Labour Protection Act includes a requirement that an employee who is terminated after having been employed by the same employer for an uninterrupted period of 20 years or more, receives severance payment of 400 days of wages at the most recent rate, which is increased from the current maximum rate of 300 days. When the labour law comes into force, the Group will recognize the increase in the employee benefits obligations approximately in consolidated and separate financial statements amounting Baht 3.10 million and Baht 2.41 million, respectively, resulting in the decrease in profit approximately Baht 2.48 million. and Baht 1.93 million, respectively.

#### 26. WARRANTS

Warrants to purchase ordinary shares No.2 (TVD-W2)

As at December 31, 2018, the details of warrants to purchase ordinary shares No.2 (TVD-W2) are as follows:

Type of warrants : Issued in the names of respective holder and negotiable

Term of warrants : 3 years from the issuing date

Number of warrants offered : 162,573,338 units

Exercise ratio : 1 warrant per 1 ordinary shares (which will be changeable)

Exercise price : Baht 1 per unit Trading date : April 30, 2018

Exercise date : On the last business day of June and December of each year,

throughout the term of the warrants and the first exercise date is

the last business day of June 2018.

The last exercise date : April 2, 2021

Annual General Meeting of Shareholders held on March 30, 2018 has the resolution to approve the issuance of warrants to purchase newly issued ordinary share of the Company No. 2 (TVD-W2) amounting to 162,573,338 units to the existing shareholders free of charge at the ratio of 4 ordinary shares to 1 warrant.

During the year 2018, the warrants holders exercised their warrants following with exercise ratio at 1 warrant per 1 ordinary share and exercise price at Baht 1 per share, totaling 21,915 ordinary shares, totaling paid-up capital of Baht 21,915. The Company registered the increase in paid-up share capital with Ministry of Commerce on July 12, 2018.

As at December 31, 2018, there is outstanding balance of unexercised warrants to purchase ordinary share No. 2 (TVD-W2) is 162,551,423 units.

#### 27. SHARE CAPITAL AND PREMIUM ON SHARE

	Consolidated/Separate financial statements			
	_			
	Number of share	Ordinary share	Share premium	Total
Registered share capital				
As at January 1, 2017	682,500,070	341,250,035	-	341,250,035
Increase in registered share capital		<u>-</u>	<u>-</u>	
As at December 31, 2017	682,500,070	341,250,035	-	341,250,035
Increase in registered share capital	(32,206,720)	(16,103,360)	-	(16,103,360)
Increase capital during the year	162,573,338	81,286,669	<u>-</u>	81,286,669
As at December 31, 2018	812,866,688	406,433,344		406,433,344
Issued and fully paid-up share capital				
As at January 1, 2017	650,293,350	325,146,675	422,995,715	748,142,390
Increase in registered share capital		<u>-</u>	<u> </u>	-
As at December 31, 2017	650,293,350	325,146,675	422,995,715	748,142,390
Share premium used to compensate the deficits	-	-	(29,999,639)	(29,999,639)
Warrant exercised (Note 26)				
Increase capital during the year	21,915	10,958	10,958	21,916
As at December 31, 2018	650,315,265	325,157,633	393,007,034	718,164,667

Annual General Meeting of Shareholders held on March 30, 2018 has the resolution as follows:

- To approve the decrease in registered capital from 682,500,070 shares at the par value of Baht 0.50 per share, totaling Baht 341,250,035 to 650,293,350 shares at the par value of Baht 0.50 per share, totaling Baht 325,146,675, by decreasing 32,206,720 shares at the par value of Baht 0.50 per share, totaling Baht 16,103,360. The Company has registered the capital decrease on April 10, 2018.
- To approve the increase in registered capital from 650,293,350 shares at the par value of Baht 0.50 per share, totaling Baht 325,146,675, to 812,866,688 shares at the par value of Baht 0.50 per share, totaling Baht 406,433,344 by the issuance of 162,573,338 shares at the par value of Baht 0.50 per share, totaling Baht 81,286,669 to support the exercise of the warrants No. 2 (TVD-W2). The Company has registered the capital increase on April 11, 2018.
- To approve to transfer share premium of Baht 29,999,639 and legal reserve Baht 3,802,569 to offset with the Company's deficit. The offset had no effect to the total shareholders's equity.

#### 28. DIVIDEND PAYMENT AND LEGAL RESERVE

Company

2018

At the Board of Directors' meeting of TVD Direct Public Co., Ltd. no. 9/2018 held on November 13, 2018, board of directors approved to pay interim dividend from the operating results for nine-month period ended September 30, 2018 to shareholders at the rate of Baht 0.50 per share totaling Baht 32,515,758 and allocated legal reserve at the rate of 5% from the operating results totaling Baht 1,896,054.00. Dividend was paid to shareholders on December 12, 2018.

### **Subsidiaries**

2018

According to the Board of Directors' meeting of TVD Shopping Co., Ltd. "subsidiary" no. 4/2018 held on November 7, 2018, board of directors approved to pay interim dividend from retained earnings as at September 30, 2018 to shareholders at the rate of Baht 0.41 per share totaling Baht 28,500,000 and allocated legal reserve at the rate of 5% from retained earnings as at September 30, 2018 totaling Baht 1,500,000. Dividend was paid to shareholders on November 30, 2018.

According to the Board of Directors' meeting of TVD Services Co., Ltd. "subsidiary" no. 8/2018 held on August 31, 2018, board of directors approved to pay interim dividend from retained earnings as at June 30, 2018 to shareholders at the rate of Baht 10 per share totaling Baht 4,000,000 and allocated legal reserve at the rate of 5% from retained earnings as at June 30, 2018 totaling Baht 210,600 Dividend was paid to shareholders on September 27, 2018.

2017

According to the Board of Directors' Meeting No. 3/2017 of TVD Shopping Co., Ltd. "subsidiary" dated August 9, 2017, the meeting had approved the resolution to pay the interim dividend from retained earnings as at June 30, 2017 to the shareholders at Baht 0.44 per share, total amount of Baht 38,950,000 and set aside as legal reserve at 5% of retained earnings as at June 30, 2017 in the amount of Baht 2,050,000. The payment of dividend is scheduled on August 30, 2017.

According to the Board of Directors' Meeting No.8/2017 of TVD Services Co., Ltd. "subsidiary" dated August 7, 2017, the meeting had approved to pay the interim dividend from retained earnings as at June 30, 2017 to the shareholders at Baht 17.50 per share in the total amount of Baht 7,000,000 and set aside as legal reserve at 5% of retained earnings as at June 30, 2017 in the amount of Baht 406,191. The payment of dividend is scheduled on August 18, 2017.

### 29. LEGAL RESERVE

	Baht			
	Consolidated/Separate financial statements			
	2018	2017		
Opening balance	3,802,569	3,802,569		
Deduction of accumulated loss (Note 27)	(3,802,569)	-		
Appropriation during the year	1,896,054	-		
Ending balance	1,896,054	3,802,569		

Under the Public Companies Act, the Group is required to set aside as a statutory reserve at least 5 percent of its net profit after accumulated deficit brought forward (if any) until the reserve is not less than 10 percent of the registered capital. The legal reserve is not distributable as a dividend.

### 30. NON-CONTROLLING INTEREST

	Baht  Consolidated/Separate financial statements		
	2018	2017	
Opening balance	131,180,630	158,386,989	
Increase from acquisition of investment in subsidiaries	-	6,166,125	
Set up new subsidiaries	-	9,000,000	
Reduction of the capital in subsidiaries	-	(35,000,000)	
Share of net profit (loss) of subsidiary	10,247,962	10,366,860	
Dividend payment to non-controlling interest	(9,975,002)	(13,632,536)	
Disposal of investment in subsidiaries (Note 14)		(4,106,808)	
Ending balance	131,453,590	131,180,630	

### 31. OTHER INCOME

<u> </u>	Baht			
<u>_</u>	Consolidated financi	al statements	Separate financial statements	
<u>-</u>	2018	2017	2018	2017
Service income from subsidiaries (Note 37a))	-	-	28,777,787	27,944,787
Dividend income (Note 37a))	-	-	22,524,979	32,317,464
Refunded import duty		-		-
Gain from disposals of				
- held-to-maturity investments	-	56,535		-
- available-for-sale investments (Note 8)	273,085	(117,372)		-
Interest income from				
- held-to-maturity investments	-	2,834,263	-	-
- financial institutions	1,243,252	950,628	869,585	589,235
- related companies (Note 37a))	716,986	-	866,986	675,589
Others	10,277,286	12,561,843	6,142,556	15,267,622
_	12,510,609	16,285,897	59,181,893	76,794,697

### 32. EXPENSES BY NATURE

	Baht			
	Consolidated finar	ncial statements	Separate financia	l statements
	2018	2017	2018	2017
Changes in finished goods and supplies	(23,985,723)	(120,682,692)	(53,205,914)	(109,070,928)
Purchases of finished goods	(1,848,353,133)	(1,444,947,498)	(1,214,592,776)	(811,296,939)
Advertising airtime media rental expense	(614,093,084)	(449,736,710)	(506,372,918)	(350,670,493)
Advertising and printing media				
production expense	(147,722,183)	(154,340,982)	(139,630,383)	(145,871,830)
Staff cost expense	(505,949,258)	(505,348,294)	(301,473,006)	(252,071,181)
Distribution expense	(255,008,327)	(201,775,970)	(220,968,469)	(174,749,447)
Space and warehouse rental expense	(52,428,601)	(65,761,355)	(24,971,105)	(32,755,180)
Public utility expense	(42,475,333)	(54,800,274)	(32,058,919)	(40,440,931)
Depreciation and amortisation				
(Note 15, 16 and 17)	(80,499,533)	(87,211,676)	(47,573,554)	(58,018,606)
Organizing fee expense	(1,843,472)	(1,915,870)	(1,680,672)	(1,743,370)

### 33. FINANCE COSTS

	Baht			
	Consolidated finance	cial statements	Separate financial statements	
	2018	2017	2018	2017
Interest expense from				
- borrowings	(6,794,745)	(15,197,642)	(7,022,672)	(14,525,230)
- liabilities under financial lease agreements	(46,770)	(25,450)	-	(12,712)
Net gain (loss) from exchange rate (Note 20)				
- realized	-	3,893,720	-	3,893,720
- unrealized		(1,392)	-	(1,392)
	(6,841,515)	(11,330,764)	(7,022,672)	(10,645,614)

### 34. INCOME TAX

Reconciliation of income tax expenses for the years ended December 31, 2018 and 2017 comprises:

	Baht			
	Consolidated financ	ial statements	Separate financial statements	
	2018	2017	2018	2017
Current income tax :				
Current income tax on taxable				
profit for the period	(1,334,708)	(2,992,129)	-	-
Deferred income tax : (Note 18)				
Origination of temporary differences	(18,916,027)	11,233,234	(16,433,749)	12,160,795
Income tax income (expense)	(20,250,735)	8,241,105	(16,433,749)	12,160,795

	Baht			
	Consolidated finance	cial statements	Separate financial statements	
	2018	2017	2018	2017
Profit (loss) before tax accounting base	88,220,077	(63,820,662)	78,575,101	(47,568,631)
Tax calculated at a tax rate of 20%	(17,644,015)	12,764,132	(15,715,020)	9,513,726
Tax effect of:				
Exemption of taxable income	-	1,967,438	4,504,996	6,463,493
(Non-deductible expenses for tax purpose)				
additional deductible expenses for				
tax purpose	3,719,426	(753,559)	(351,883)	(3,816,424)
Tax losses of subsidiaries for which				
no deferred income tax asset was				
recognised	(1,454,304)	(5,736,906)	-	-
Income tax refundable written-off	(4,871,842)	<u> </u>	(4,871,842)	
Income tax income (expense)	(20,250,735)	8,241,105	(16,433,749)	12,160,795

### 35. EARNINGS (LOSS) PER SHARE

### 35.1 Basic earnings (loss) per share

Basic earnings (loss) per share is calculated by dividing the profit (loss) attributable to shareholders by the weighted average number of ordinary shares in issue during the year.

<u>-</u>	Consolidated financial statements		Separate financial statements	
<u>-</u>	2018	2017	2018	2017
Profit (loss) attributable to shareholders of				
the parent company (Baht)	57,565,696	(65,856,874)	62,141,352	(35,407,836)
Weighted average number of ordinary share (Shares)	650,304,518	650,293,350	650,304,518	650,293,350
Number of share under warrant (Shares)	109,555,206	-	109,555,206	-
Number of share that would have been issued				
at fair value (Shares)	(71,190,174)		(71,190,174)	-
Ordinary shares plus effect of assumed				
conversion (Shares)	688,669,550	650,293,350	688,669,550	650,293,350
Earning (loss) per share				
Basic earnings per share (Baht per share)	0.08852	(0.10127)	0.09556	(0.05445)
Diluted earnings per share (Baht per share)	0.08359	(0.10127)	0.09023	(0.05445)

### 35.2 Diluted earnings (loss) per share

The diluted earnings (loss) per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Group has dilutive potential ordinary shares that are warrants. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the warrant. This calculation defines the number of ordinary shares to be added and ordinary shares held by outside party in calculating diluted earnings (loss) per share. No adjustment is made to earnings (loss).

### 36. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Changes in the liabilities arising from financing activities for the years ended December 31, 2018 and 2017 are as follows:

_	Consolidated financial statements (BAHT)					
	Balance	Balance Cash flows Non-cash transaction		Balance		
	as at	Increase	Increase	Acquisition of	Translation	as at
	January 1,	(decrease)*		subsidiary	on exchange	December 31,
	2018				rate	2018
Bank overdraft and Short-term borrowings from						
financial institutions	259,247,607	(91,366,623)	-	-	(2,152,159)	165,728,825
Long-term borrowings from financial institutions	36,323,756	(20,286,503)	-	-	-	16,037,253
Liabilities under a finance lease agreement	396,738	(145,589)				251,149
Total	295,968,101	(111,798,715)	_		(2,152,159)	182,017,227
_		Consol	idated financ	ial statements (BA	AHT)	
	Balance	Cash flows		Non-cash transac	tion	Balance
	as at	Increase	Increase	Acquisition of	Translation	as at
	January 1,	(decrease)*		subsidiary	on exchange	December 31,
_	2017				rate	2017
Bank overdraft and Short-term borrowings from						
financial institutions	384,781,342	(121,641,407)	-	-	(3,892,328)	259,247,607
Long-term borrowings from financial institutions	29,194,492	7,129,264	-	-	-	36,323,756
Liabilities under a finance lease agreement	3,811,534	(3,414,796)		<u>-</u>		396,738
Total	417,787,368	(117,926,939)	-	-	(3,892,328)	295,968,101

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	Separated financial statements (BAHT)					
	Balance	Cash flows	Non-cash	transaction	Balance	
	as at	Increase	Increase	Translation	as at	
	January 1,	(decrease)*		on exchange	December 31,	
	2018			rate	2018	
Bank overdraft and Short-term borrowings from						
financial institutions	259,247,607	(101,376,863)	-	(2,152,159)	155,718,585	
Long-term borrowings from financial institutions	36,323,756	(20,286,503)	-		16,037,253	
Total	295,571,363	(121,663,366)	-	(2,152,159)	171,755,838	
		Separated fin	ancial statemen	ts (BAHT)		
	Balance	Cash flows	Non-cash	transaction	Balance	
	as at	Increase	Increase	Translation	as at	
	January 1,	(decrease)*		on exchange	December 31,	
	2017			rate	2017	
Bank overdraft and Short-term borrowings from						
financial institutions	384,781,342	(121,641,407)	-	(3,892,328)	259,247,607	
Long-term borrowings from financial institutions	29,194,492	7,129,264	-	-	36,323,756	

<sup>\*</sup> Financing cash flows included net proceed and repayment cash transactions in the statements of cash flows.

### 37. RELATED PARTY TRANSACTIONS

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

The significant investments in subsidiaries are set out in Note 14.

### Relationship between company and related parties:

Related company name	Nationality	Relationship	
TVD Shopping Co., Ltd.	Thailand	Subsidiary	
TVD Services Co., Ltd.	Thailand	Subsidiary	
Last Mile Direct (Thailand) Co., Ltd.	Thailand	Subsidiary	
TVD Broker Co., Ltd.	Thailand	Subsidiary	
Magik Pivot Co., Ltd.	Thailand	Subsidiary	
3-RD Co., Ltd.	Thailand	Associate	
Soft Dabu Co., Ltd.	Thailand	Shareholder of Magik Pivot Co., Ltd.	
momo.com Inc.	Taiwan	Shareholder of TVD Shopping Co., Ltd.	

Significant transactions with related person and related companies show in this interim financial statement are applied by normal price of business which are based on general marketing price or intercompany contract price incase of on able to refer to any market price are as follows:

Transaction in statement of comprehensive income	Relationship
Sale	Market price
Interest income	As agreed in the agreement
Other income	Mutual agreed price
Purchase of goods	Market price
Purchase of airtime for television	Mutual agreed price
Rental and service expenses	Mutual agreed price
Management fee	Mutual agreed price
Administration expenses	Mutual agreed price
Interest expense	As agreed in the agreement

The following significant transactions were carried out with related parties as follows:

a) Sale of goods and services and others for the years ended December 31, 2018 and 2017

		Baht				
	Consolidated finance	cial statements	Separate financial statements			
	2018	2017	2018	2017		
Sales of goods						
Subsidiaries	<u> </u>		2,518,185	6,289,745		
Rental income						
Subsidiaries	<u> </u>	<u> </u>	1,116,000	1,437,600		
Service income						
Subsidiaries			28,777,787	27,944,787		
Interest income		_	_			
Subsidiaries	-	-	150,000	675,589		
Associate	716,986	<u> </u>	716,986	-		
	716,986	<u> </u>	866,986	675,589		
Dividend income						
Subsidiaries	<u> </u>		22,524,979	32,317,464		

### b) Purchases of goods and services and others for the years ended December 31, 2018 and 2017

	Baht				
	Consolidated fin	ancial statements	Separate finance	ial statements	
	2018	2017	2018	2017	
Purchase of goods					
Subsidiaries	-		33,257	12,822,361	
Purchase of service					
Subsidiaries			<u>-</u>	1,283,324	
Purchase of airtime for television broadcast					
Subsidiaries			45,019,740	60,266,700	
Delivery expense					
Subsidiaries	-		219,666,266	116,085,482	
Warehouse management & distribution	_		_		
Subsidiaries			55,934,813	26,583,209	
Service marketing expense					
Subsidiaries			<u>-</u>	463,240	
Management fee					
Subsidiaries	-		25,060,114	51,087,209	
Other expenses					
Subsidiaries			14,960,842	1,608,048	
Interest expense					
Subsidiaries	-		450,000	155,342	

 Outstanding balance arising from sales/purchases of goods/services and others as at December 31, 2018 and 2017

		Baht		
	Consolidated finance	cial statements	Separate financia	l statements
	2018	2017	2018	2017
Trade accounts receivable (Note 9)				
Subsidiaries	-	-	5,339,939	6,766,974
Related companies	238,075		<u> </u>	-
	238,075	<u> </u>	5,339,939	6,766,974
Other accounts receivable (Note 9)		_		
Subsidiaries		<u> </u>	10,000	80,756
Accrued income (Note 9)				
Subsidiaries		<u> </u>	762,363	302,000
Interest receivable (Note 9)				
Subsidiaries	-	-	18,230	12,230
Associate	385,705	61,575	174,726	61,575
	385,705	61,575	192,956	73,805
Advance payment (Note 9)				
Subsidiaries	-	-	10,862,757	-
Related companies		<u> </u>	<u> </u>	2,949,669
			10,862,757	2,949,669
Prepaid expense (Note 9)		-		
Subsidiaries		<u> </u>	1,717,260	-
Deposits guaranteed		_		
for airtime rental (Note 19)				
Subsidiaries		<u> </u>	1,339,260	-
Trade accounts payable (Note 21)				
Subsidiaries			(5,416,245)	(5,847,086)
Other accounts payable (Note 21)				
Subsidiaries	-	-	(2,449,241)	(3,911,870)
Related persons	(502,686)	(35,000,000)	(491,986)	-
	(502,686)	(35,000,000)	(2,941,227)	(3,911,870)
Accrued warehouse management and				
distribution expense (Note 21)				
Subsidiaries			(10,244,083)	(18,986,814)
Accrued interest expense (Note 21)				
Subsidiaries	-	-	(38,219)	(38,219)

d) Short-term loan to a subsidiary as at December 31, 2018 and 2017:

	<u>-</u>	Separate financial statements			
	_	As at De	ecember 31, 2018 (Bah	nt)	
			Interest		
	Interest rate	Short-term	receivable		
Short-term loan to a subsidiary	(% per annum)	loan	(Note 9)	Total	
Last Mile Direct Co., Ltd.	3%	5,800,000	18,230	5,818,230	
	<u>-</u>	•	ate financial statements ecember 31, 2017 (Bah		
	·		Interest		
	Interest rate	Short-term	receivable		
Short-term loan to a subsidiary	(% per annum)	loan	(Note 9)	Total	
Last Mile Direct Co., Ltd.	3%	4,800,000	12,230	4,812,230	

Outstanding short-term loan to the subsidiary represents unsecured loan denominated in Thai Baht. The loan is due at call.

e) Short-term loan to associate as at December 31, 2018 and 2017:

	<u>-</u>	Consolidated/Separate financial statements				
	_	As at December 31, 2018 (Baht)				
			Interest			
	Interest rate	Short-term	receivable			
Short-term loan to associate	(% per annum)	loan	(Note 9)	Total		
3-RD Co., Ltd.	5%	4,750,000	174,726	4,924,726		
	-		/Separate financial sta			
			Interest			
	Interest rate	Short-term	receivable			
Short-term loan to associate	(% per annum)	loan	(Note 9)	Total		
3-RD Co., Ltd.	5%	14,500,000	61,575	14,561,575		

Outstanding short-term loan to the associate represents unsecured loan denominated in Thai Baht. The loan is due for repayment within 1 year.

f) Short-term loan from related parties as at December 31, 2018 and 2017

Outstanding short-term loan from related persons is the promissory note denominated in Thai Baht. The loan is due at call.

	_	Separate financial statements (Baht)				
	_	As	at December 31, 2018			
	Interest rate	Short-term	Prepaid interest			
Short-term loan from subsidiary	(% per annum)	loan	(Note 21)	Total		
TVD servicees Co., Ltd.	3%	15,000,000	38,219	15,038,219		
	<u>-</u>	Separate	financial statements (I	Baht)		
	<u>-</u>	As	at December 31, 2017			
	Interest rate	Short-term	Prepaid interest			
Short-term loan from subsidiary	(% per annum)	loan	(Note 21)	Total		
TVD servicees Co., Ltd.	3%	15,000,000	38,219	15,038,219		

Outstanding short-term loan from a related company is the promissory note and due at call.

### g) Directors and management' remuneration for the years ended December 31, 2018 and 2017

	Baht				
	Consolidated finance	ial statements	Separate financial	statements	
	2018	2017	2018	2017	
Directors' remuneration	2,958,000	2,543,333	1,860,000	1,590,000	
Management' remuneration					
Short-term employee benefits	31,117,599	25,370,600	19,967,783	15,982,054	
Post-employment benefits	1,889,226	2,116,124	1,460,120	1,392,155	
Other long-term employee benefits	91,983	201,539	60,262	114,439	
=	36,056,808	30,231,596	23,348,165	19,078,648	

### 38. Financial instruments

### a) Foreign currency exchange rate risk

At December 31, 2018 and 2017, the settlement dates on open forward contracts ranged between 1 month to 6 months. The local currency amounts to be received and contractual exchange rates of the outstanding contracts were:

		Consolidated/Separate financial statements						
	Foreign currency contract amount		Contract rate		Baht			
Foreign currency	2018	2017	2018	2017	2018	2017		
USD	164,166	230,146	32.73	32.92	5,373,153	7,576,404		

### Net fair values

The net fair values of the derivative financial instruments as at December 31, 2018 and 2017 were:

	Baht	
	Consolidated/Separate fi	nancial statements
	2018	2017
Favourable (unfavourable) forward foreign currency exchange contracts	72,628	79,024

The fair values of the forward foreign exchange contracts have been calculated using rates quoted by the Group's bankers to terminate the contracts at December 31, 2018 and 2017.

### b) Interest rate risk

Outstanding balance of significant financial assets and financial liabilities and their interest rates as at December 31, 2018 and 2017 are summarised as follows:

		C	onsolidated financial	statements		
			2018			
		Baht				
	Fixed inter	rest rate				
	Remaining	g period				
	before matu	urity date				
Floating Interest	or reprisir	ng date	Without		Interest rate (% per a	nnum)
Rates	Less than 1 year	1 - 5 years	interest	Total	Float rate	Fixed rate
-	199,539,782	-	20,774,703	220,314,485	0.125% - 0.75%	-
-	-	-	101,613,187	101,613,187	-	-
-	-	-	182,454,336	182,454,336	-	-
-	4,750,000	-	-	4,750,000	-	5.00%
<u>-</u>	-	44,080,000	<u> </u>	44,080,000	0.65% - 0.90%	-
<u>-</u>	204,289,782	44,080,000	304,842,226	553,212,008		
165,728,825	-	-	-	165,728,825	MOR and 2.37% - 4.40%	-
-	-	-	461,824,321	461,824,321	-	-
-	6,940,906	9,096,347	-	16,037,253	MLR - 1.25%	-
<u>-</u> .	251,149	-	-	251,149	-	5.00%
165,728,825	7,192,055	9,096,347	461,824,321	643,841,548		
	Rates	Remaining before mate performance or reprising the rest in the performance of the perform	Baht   Fixed interest rate   Remaining period   before maturity date	Paht   Paht	Fixed interest rate   Remaining period   before maturity date	Paht   Fixed interest rate   Remaining period   before maturity date

	Consolidated financial statements						
	Baht						
		Fixed inte	rest rate				
		Remaining	g period				
		before mat	urity date				
	Floating Interest	or reprisi	ng date	Without		Interest rate (% per a	annum)
	Rates	Less than 1 year	1 - 5 years	interest	Total	Float rate	Fixed rate
Financial assets							
Cash and cash equivalents	-	200,400,070	-	13,545,499	213,945,569	0.125% - 0.75%	-
Available-for-sale investments	-	-	-	140,502,525	140,502,525	=	-
Trade and other accounts receivable (net)	-	-	-	150,229,733	150,229,733	=	-
Short-term loan to associate	-	14,500,000	-	-	14,500,000	-	5.00%
Restricted deposits at financial institutions			44,080,000	-	44,080,000	0.65% - 0.90%	-
Total financial assets		214,900,070	44,080,000	304,277,757	563,257,827		
Financial liabilities							
Bank overdrafts and short-term loans						MOR to MOR - 2.00 and	
from financial institutions	259,247,607	-	-	-	259,247,607	MLR - 1.00% to - 2.00%	-
Trade and other accounts payable	-	-	-	438,603,208	438,603,208	-	-
Long-term loans from financial institutions	-	11,988,287	24,335,469	-	36,323,756	MLR - 1.25%	-
Liabilities under finance lease agreements (net)	-	260,967	135,771		396,738	-	5.40%
Total financial liabilities	259,247,607	12,249,254	24,471,240	438,603,208	734,571,309		

### 39. COMMITMENTS

### 39.1 Commitments under letter of guarantee

In the normal course of its business, the Company provides letter of guarantees and letter of credit generally issued by the banks to its suppliers for the purchases of goods, airtime rental and electricity.

As at December 31, 2018 and 2017, the Company has letter of guarantees and letter of credits issued on behalf of the Group as follows:

	Million Baht					
	Consolidated finan	cial statements	Separate financial statements			
Letters of guarantee for	2018	2017	2018	2017		
Goods (Note 19)	174.48	159.73	174.48	159.73		
Airtime rental (Note 19)	8.77	10.03	2.55	8.53		
Electricity	1.20	1.21		1.21		
	184.45	170.97	177.03	169.47		

### 39.2 Commitments under the agreements

As at December 31, 2018 and 2017, the Company had commitment in respect of rental and service agreements with the amount of future payment as follows:

Baht						
Consolidated financial statements						
201	8	2017				
Rental	Service	Rental	Service			
agreements	agreements	agreements	agreements			
19,671,573	184,561,959	29,761,312	52,837,005			
14,451,674	5,641,900	18,894,769	12,680,909			
34,123,247	190,203,859	48,656,081	65,517,914			
Baht Separate financial statements						
201	8	2017				
Rental	Service	Rental	Service			
agreements	agreements	agreements	agreements			
12,631,781	111,566,209	28,910,520	11,513,940			
7,017,501	5,576,900	15,703,657	680,909			
19,649,282	117,143,109	44,614,177	12,194,849			
	Rental agreements 19,671,573 14,451,674 34,123,247  201 Rental agreements 12,631,781 7,017,501	Consolidated fina   2018   Rental   Service   agreements   19,671,573   184,561,959   14,451,674   5,641,900   34,123,247   190,203,859     Bah   Separate finance   2018   Rental   Service   agreements   agreements   12,631,781   111,566,209   7,017,501   5,576,900	Consolidated financial statements           2018         201           Rental         Service         Rental           agreements         agreements           19,671,573         184,561,959         29,761,312           14,451,674         5,641,900         18,894,769           34,123,247         190,203,859         48,656,081           Baht           Separate financial statements           2018         201           Rental         Service         Rental           agreements         agreements           12,631,781         111,566,209         28,910,520           7,017,501         5,576,900         15,703,657			

### 39.3 Capital commitments

As at December 31, 2018 and 2017, the Company had capital commitments relating to property, plant and equipment and computer software as follows:

	Baht					
	Consolidated financial statements		Separate financial statements			
	2018	2017	2018	2017		
Property, plant and equipment	14,008,334	310,833	4,425,000	-		
Computer software	<del>-</del> -	2,241,768		2,241,768		
	14,008,334	2,552,601	4,425,000	2,241,768		

### TV DIRECT PUBLIC COMPANY LIMITED

#### NOTES TO FINANCIAL STATEMENTS (CONT.)

### **DECEMBER 31, 2018**

#### 40. EVENTS AFTER THE REPORTING PERIOD

- 40.1 On January 31, 2019, the Company terminated the business cooperation agreement with Spring News Corporation Company Limited ("SPC") and will negotiate a new agreement. If agreed, a new agreement will be made to be enforced and replaced. If agreement cannot be reached, both agreements will be terminated from August 1, 2019 onwards.
- 40.2 At the Board of Directors' Meeting No. 2/2019 held on February 26, 2019, it had the resolution to pay the dividends from net profit 12 months ended December 31, 2018 to the shareholders at Baht 0.08 per share, totaling Baht 52,024,125 and allocate the legal reserve at the rate 5 percent from net profit in the amount of Baht 3,107,068. The Company already paid interim dividends at Baht 0.05 for Baht 32,514,667 and set aside legal reserve of Baht 1,896,054 on December 12, 2018. Therefore, the Company will pay additional dividend at Baht 0.03 per share in the amount of Baht 19,509,458 and set aside additional legal reserve for Baht 1,211,014. The dividend will be paid to the shareholders on April 29, 2019.
- 40.3 At the Board of Directors' Meeting of TVD Shopping Co., Ltd. "the subsidiary" No. 1/2019 held on February 25, 2019, it had the resolution to pay the dividends from retained earnings as at December 31, 2018 to the shareholders at Baht 0.55 per share, totaling Baht 38,000,000 and allocate the legal reserve at the rate 5 percent from net profit in the amount of Baht 2,000,000. The subsidiary already paid interim dividends at Baht 0.41 for Baht 28,500,000 and set aside legal reserve of Baht 1,500,000 on November 30, 2018. Therefore, the subsidiary will pay additional dividend at Baht 0.14 per share in the amount of Baht 9,500,000 and set aside additional legal reserve for Baht 500,000. The dividend will be paid to the shareholders within April 2019.

### 41. PURCHASE THE SHARES OF SPRINGNEWS TELEVISION CO., LTD. ("SPTV")

The Board of Directors' Meeting No.7/2018, held on September 21, 2018, has resolved to propose to the Extraordinary General Meeting of Shareholders No. 1/2018 to consider and approve the Company to purchase the shares of Springnews Television Co., Ltd. ("SPTV") from Springnews Corporation Co., Ltd. ("SPC"), which is a subsidiary company of News Network Corporation Public Company Limited ("NEWS") (NEWS holds shares in SPC in the amount of 99.99 percent), in the proportion of not less than 90.10 percent of total issued shares and fully paid-up of SPTV without any encumbrance and eviction. SPTV is a limited company who carries on the business of television station and all kind of mass media and has been granted the license of permission to use frequencies and operate digital terrestrial television in the category of news and information channel ("TV License") by Springnews Channel 19 under the control of Office of the National Broadcasting and Telecommunications Commission, and approve the Company to engage SPC to produce news and information program throughout the period of the TV License (The license will be expired on April 24, 2029). The Company shall pay considerations to SPC as follows:

- 1 The purchase price of SPTV's shares amounting to Baht 7,655,000 (Seven Million Six Hundred Fifty-Five Thousand Baht only) per month throughout the period of TV License, totally amounting to Baht 949,220,000 (Nine Hundred Forty-Nine Million Two Hundred Twenty Thousand Baht only); and
- The service fee for production of news and information program amounting to Baht 1,055,000 (One Million Fifty-Five Thousand Baht only) per month and grant time sharing for sale of advertisement in the proportion of 30 percent of news and information produced by SPC with the value approximately Baht 540,000 (Five Hundred Forty Thousand Baht only) per month, totally Baht 1,595,000 (One Million Five Hundred Ninety-Five Thousand Baht only) per month.

At the Extraordinary Meeting of the Shareholders No. 1/2018 held on November 23, 2018, it had the resolution for the company to purchase the shares of Spring News Television Company Limited ("SPTV") from Spring News Corporation Company Limited ("SPC"), a subsidiary of News Network Corporation (Public) Company Limited ("NEWS") (NEWS held the shares in SPC 99.99 percent) in the proportion not less than 90.10 percent of total ordinary shares issued and paid by SPTV free of obligation and eviction.

Later, at the Board of Directors' Meeting No. 2/2019 held on February 26, 2019, it had the resolution to end the purchase of 90.10 percent of the shares of Spring News Television Company Limited ("SPTV") and recognized related cost involved in the transaction amounted Baht 5.00 million as the expenses in the year 2018 and to propose to the general meeting of the shareholders.

### 42. RECLASSIFICATION

Certain amounts in the financial statements for the year ended December 31, 2017 have been reclassified to conform to the current period classification in the financial statements for the year ended December 31, 2018 with no effect to the previously reported net income or shareholders' equity.